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*DESCRIPTIVE TRADE LIST*  
*of the*  
*LATEST NOVELTIES ETC.*



19

John Burton

04

*NATHAN SMITH & SON*  
*ADRIAN, MICHIGAN.*  
*U.S.A.*



# TO OUR PATRONS.

It affords us pleasure to present our catalogue for 1904, and sincerely hope we may again have the opportunity to supply your wants. Our stock this season is larger and better than ever. Any orders intrusted to us will be given the same fair treatment as in the past, both as to quality and liberal count.

All inquiries will be cheerfully answered to the best of our ability.

Yours very respectfully,

NATHAN SMITH & SON.



## TERMS OF SALE.

### IMPORTANT—READ CAREFULLY BEFORE ORDERING.

**QUOTATIONS.**—The prices quoted are as low as can be made for strictly first-class stock. However we will meet quotations made by any reliable firm. This list cancels all previous quotations.

**QUANTITY.**—Not less than five (5) plants of **one variety** at 100 rates, and where dozen rates are given, six (6) at dozen and twenty-five (25) at 100 rates, **except where otherwise noted.**

**SIZE OF POTS.**—Unless otherwise noted, all plants quoted are from 2¼ in. pots.

**NO GUARANTEE.**—While we exercise the greatest care in executing all orders to keep our stock true to name, we give no warranty, expressed or implied, and cannot guarantee or be in any way responsible for the crop, either as to variety or product. Should errors occur, do not fail to report **at once**, as we cannot entertain claims of long standing.

**FILLING ORDERS.**—All orders are filled in strict rotation, carefully labeled, lightly and securely packed and delivered to the carriers in good condition free of charge. In case stock of certain varieties is exhausted, we reserve the right to decline the order.

No order will be accepted for **less than 50c** unless accompanied by **10c extra.**

**TERMS AND MODE OF PAYMENT.**—Orders from unknown correspondents must be accompanied by remittance, or satisfactory reference to firms in the trade, with whom they have done credit business, or their local banks. **We allow 5 per cent discount** where remittance accompanies the order. If discount is not deducted, we will add extra plants to cover the amount. Register all letters containing cash. All accounts are due and subject to draft in sixty (60) days, unless otherwise agreed upon. We positively decline to ship **C. O. D.** to unknown correspondents, unless the order is accompanied by at least **25 per cent of the amount**, as a guarantee of acceptance.

**IN ALL CASES THE FOREGOING TERMS WILL BE STRICTLY ADHERED TO.**



## SHIPPING FACILITIES.

We ship all plants by Express unless otherwise instructed. For safe and quick delivery we recommend this method. We have direct connections with all parts of the country and **guarantee** our shipments to be delivered at the **Special Plant Rate**, which is 20 per cent less than Merchandise. Where impracticable, we will forward by Mail, post-paid.



## AVOID ERRORS AND DELAYS.

Make your orders on a separate sheet, using only one side, and only one variety on a line. To this add your Name, Post-office and State **plainly written**, also give Street Number or P. O. Box, if any. Give **full shipping directions** with each order. Please mention a few additional varieties. These will be sent only in cases where the stock of those ordered is exhausted.

**ERRATA.**—ELIMINATE CANNA, "DEFENDER," PAGE 21, STOCK EXHAUSTED.



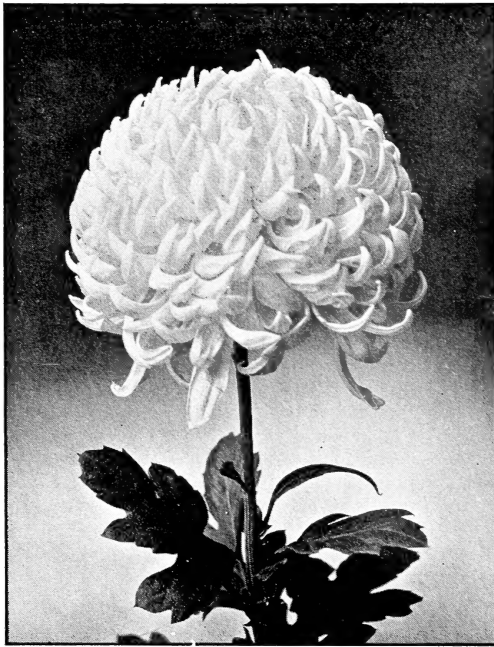
## Descriptions of Nathan Smith & Son's Novelties.

In offering the following Novelties, we wish to state our energies have been concentrated in the production of high grade Commercial Chrysanthemums. We are assured this collection for 1904 possesses the same high qualifications which have characterized our former efforts.

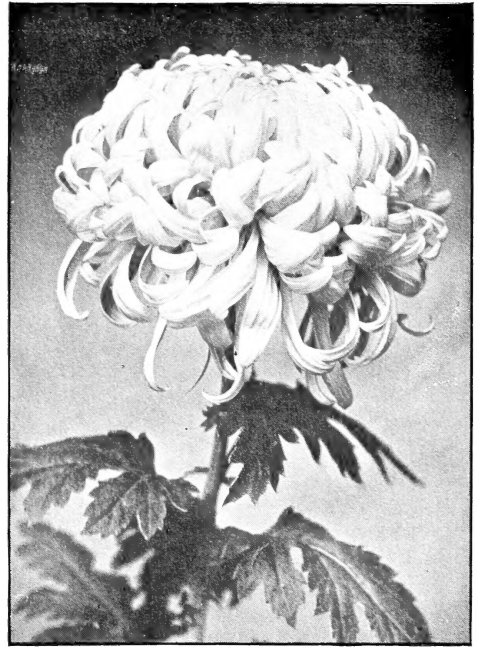
We wish to impress upon our patrons the importance of placing their orders as early as possible to insure early delivery.

**Mrs. Nathan Smith.**—A Japanese Incurred equally suitable for exhibition or commercial purposes. It is a pure glistening white of very chaste appearance. The petals which have great substance, loosely incurve and intertwine in an effective but entirely informal manner, producing a finished flower that is perfectly symmetrical without the least trace of formality.

In growth it may be classed a dwarf, not exceeding  $3\frac{1}{2}$  ft. It has a robust constitution



**Mrs. Nathan Smith.**



**Miss Helen Frick.**

and its stem and foliage leaves nothing to be desired. Flowers  $6\frac{1}{2}$  in. in diameter can be produced with ordinary culture, and with the special attention given to exhibition blooms, can easily be grown much larger. Every flower comes perfect. Best results are obtained by taking the first bud after September 1st.

**ITS RECORD.**—Certificate of Merit C. S. A. Winner in class for Best Seedling at Boston. Winner of Hill & Co.'s Special for best seedling or importation at New York. Winner as Best White at Buffalo.

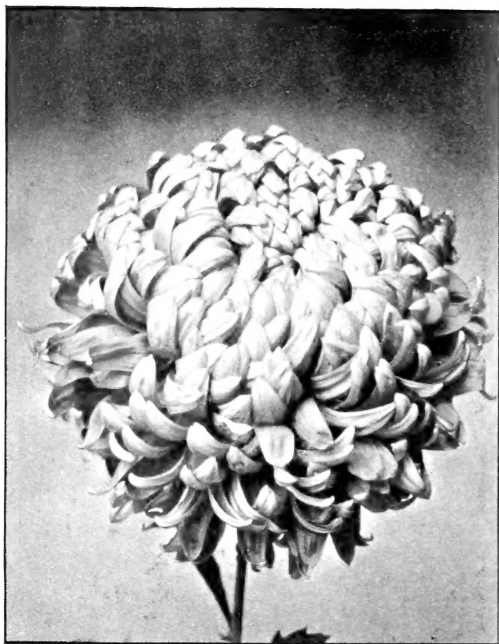
**Miss Helen Frick.**—The Queen of Thanksgiving Chrysanthemums. Immeasurably superior in every respect to Maud Dean or any other pink in cultivation. It is exclusively a commercial variety with every point in its favor. A Perrin seedling, its stem and foliage equal that standard variety but there the resemblance ceases. Its color is extremely difficult to describe. In some lights it is a pure, soft pink, in others it glistens and shines with all the intermediate shades to true lavender. In each of its changes it is seemingly more beautiful than before. It can be classified as a Japanese of perfect contour, without any trace of form-



ality. It is a free grower and of dwarf habit, not exceeding 3 ft. in height. Flower fully  $6\frac{1}{2}$  in. and very regular in size. Every bud comes perfect. Certificate C. S. A.

**Sunburst.**—A Japanese Incurved flower of striking color and most beautiful form. The base of the petals is an intense yellow, gradually shading to pale yellow at the tips. A strong, free and healthy grower, equally valuable as an exhibition or commercial variety. Height, 4 ft. Midseason. Take bud last week in August. Certificate C. S. A.

**Uncle John.**—Greatly admired by Mr. John Thorpe, the horticulturist, of Chicago, for whom it is named. While the striking combination of colors it displays will be its distinguishing feature, it possesses all the good points essential to a first-class exhibition and commercial Chrysanthemum. The flower of great depth and solidity, is deep bronze at its base gradually shading until the top is richest yellow. This coloring is in no way dependent on age, but is equally marked in all stages. Midseason; 4 ft. Stem and foliage unsurpassed. Will be invaluable for exhibition collections.



**Sunburst.**



**Golden Age.**

**Golden Age.**—A slightly reflexed, intense yellow Japanese, better in color than its parent, R. H. Pearson, with foliage equaling that of the well known Georgiana Pitcher. It is of very easy culture and perfects every flower. Height 4 ft. Midseason. Flowers 7 in. in diameter. First bud after September 1st. An ideal commercial yellow. Certificate C. S. A.

**John Burton.**—An acquisition as a late commercial pink. The earliest flowers are not ready to cut before December 5th; the main crop comes just right for Christmas use. A beautiful light pink, especially attractive in artificial light. Japanese Incurved. Fine stem and foliage. 3 ft. high. Terminal bud October 10th and after gives best results. Certificate C. S. A.

**White Mrs. J. R. Tranter.**—A pure white sport from Mrs. J. R. Tranter. Identical in every respect except color.

Ready for distribution March 1st.

50 cts. each; \$5.00 per doz.; \$35.00 per 100.

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***For Good Commercial Varieties none possess more points of excellence than OUR NOVELTIES FOR 1904.***



## Descriptions of H. W. Buckbee's New Chrysanthemums for 1904.

**Rockford.**—An Incurved yellow of fine form and finish. At its best Oct. 20th. A fine commercial variety. Certificate C. S. A., scoring 88 points.

**Mrs. H. W. Buckbee.**—A fine pure white slightly incurving, outer petals reflexing. Stem and foliage all that could be desired. Good keeper, and should be classed among the best commercial varieties. At its best the last of October. Certificate C. S. A., scoring 91 points.

50 cts. each; \$5.00 per dozen; \$35.00 per 100.

## FOREIGN NOVELTIES FOR 1904.

In presenting the following list, we wish to call attention to the large number of Novelties, many of which are marvels for size, color and finish.

The English, French and Australian raisers have made wonderful advances in the exhibition section.

Many of the following varieties were included in the prize collections of this country and abroad. To insure success at the shows, it will be well for those thus interested to procure some of these marvelous newcomers.

### ORIGIN.

Those indicated with A, are of Australian origin; E, of English origin; F, French origin. Those not indicated are American.

\$1.00 each; \$9.00 per doz.

E—**Capt. Percy Scott.**—An immense bloom with long, drooping and curling florets. Clear yellow. Early crown.

E—**Countess of Harrowby.**—Soft pink. Very long, drooping florets. Fully eight inches. Early crown.

E—**Ernest Penford.**—A refined lavender-pink. Petals reflexing and twisting. Early crown.

E—**Mildred Ware.**—Resembles Lady Hanham in form and color, but is slightly more reflexing. One of the most promising novelties of the year. Crown bud.

E—**Mrs. F. W. Vallis.**—Crimson, shaded apricot-yellow. Long, drooping florets. Second crown bud.

A—**Mrs. Tom Rand.**—Cerise, shaded purple, reverse, silvery pink. One of the fine exhibition sorts.

E—**Miss Olive Miller.**—An early pink of a beautiful shade. Very promising.

F—**Rosalinde.**—White, shaded cream. Petals edged pink, with golden tips. One of the most beautiful. Second crown.

A—**S. T. Wright.**—An enormous reflexed crimson. Undoubtedly the King of Crimson. Strongly commended by all who have grown it. Crown bud.

A—**Sir George White.**—A Japanese Incurved of the largest size. Golden yellow, slightly shaded to terra-cotta. (See cut page 5.)

75 cts. each; \$7.50 per doz.; \$50.00 per 100.

E—**Cheltoni.**—A yellow sport from Nellie Pockett.

A—**J. M. Darcy.**—Rose cerise, with silvery reverse. Petals long and drooping. Rather early.

A—**Marica.**—White, slightly shaded carmine; long, broad, flat, drooping petals. A monster flower. Early crown. (See cut page 5.)

**Our foreign collection contains all the winning exhibition varieties shown in this country and abroad.**



E—**Mrs. Richard Clayton**.—Bright yellow, suffused with red. Very broad petals. Early bud.

A—**Mermaid**.—White, suffused with rosy lilac. One of the large exhibition sorts. Second crown.

A—**Sydney Brunning**.—Japanese Incurved. Red, with old gold reverse. A good exhibition variety. Second crown.

E—**Violet Lady Beaumont**.—Deep crimson, with bronze reverse. Early crown.

A—**Wm. Duckham**.—A very large Japanese Incurved, of a pleasing shade of pink. Winner of the C. S. A. Silver Cup. Early crown.

A—**W. T. McNiece**.—Deep rosy lilac. In form and color somewhat similar to Vivid and Morel. We believe it will become as popular as this well known variety. Early bud.

50 cts. each; \$5.00 per doz.;

\$35.00 per 100.

F—**Amateur A. Charvet**.—Jap. Ref. Red, shaded bronze.

F—**Boccace**.—An incurved yellow. Dwarf habit.

A—**Ben Wells**.—An enormous, drooping Japanese. Color, blush white; one of the best for exhibitions. Early crown.

F—**Cinna**.—An early commercial golden yellow. Incurved.

F—**Chrysanthemist Choulet**.—Color, golden orange. Large petals.

E—**Countess of Arran**.—A Japanese of drooping form, with very long petals. Cerise

pink, shaded buff. Very large. Early crown bud.

A—**Donald McLeod**.—Rather early; yellow ground, heavily shaded crimson. Excellent for collections. Early crown.

F—**Dr. Enguehard**.—A Japanese Incurved. One of the best introductions of recent years. It has been awarded highest honors wherever exhibited. Color a true pink without the least trace of purple. Stem and foliage perfect. Equally valuable for exhibition or commercial purposes. Perfectly double, with no tendency to come "sprung-centered." Every flower is perfect. Take bud after August 20th; midseason variety. Size  $6\frac{1}{2}$  in.; height, 4 ft. The C. S. A. committee awarded us 95 points on our exhibit of this importation. 50c ea.; \$5.00 per doz.; \$30.00 per 100.

F—**Dotto Stroppa**.—Long petals. Yellow striped bronze. Dwarf habit.

E—**Dutchess of Sutherland**.—A magnificent flower, but very tall in growth. Useful for exhibition only. Bright yellow, with broad incurving petals.

F—**Etienne Bonnefond**.—The very largest of the early light bronze section. Matures Oct. 25th. Of vigorous dwarf habit. One of the best of Calvat's 1903 varieties. (See cut p. 5.)

A—**Ernest Bettisworth**.—Rosy-purple of the brightest hue. Flat, reflexing florets. Second crown.

A—**F. A. Cobbold**.—Deep mauve. Similar in form to Mrs. G. Mileham, but more reflexed. Early crown bud.

A—**Frank Hannaford**.—Japanese Incurved. Color, golden buff. Rather narrow florets. A large exhibition flower. Early crown.

A—**Gen. Hutton**.—Yellow, slightly shaded red. Height, 5 ft. One of the best for exhibition. Second crown. (See cut page 5.)

A—**Harrison Dick**.—A very deep flower of reddish terra-cotta. Dwarf habit. Second crown bud.

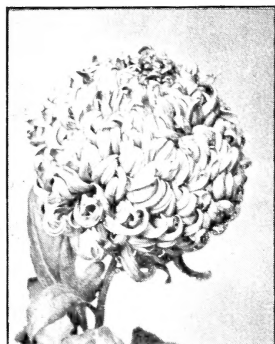
A—**Henry Barnes**.—Deep crimson maroon, golden reverse. Broad, flat, reflexing florets. Second crown. (See cut page 5.)

F—**Henry Second**.—One of the largest Japanese Incurved of very perfect form. Broad, crimson petals, showing a bronze reverse. Dwarf. Grand for exhibitions. (See cut page 5.)

E—**Hon. Mrs. A. Acland**.—Very dwarf. Color, bright golden yellow. Evenly reflexing. Early crown bud.

**Do not forget Dr. Enguehard, the sensational commercial Pink.**

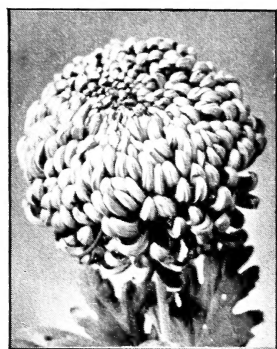




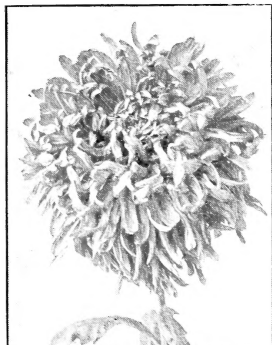
Sir Geo. White.



Fl. Paul Labbe.



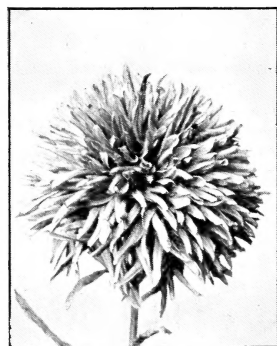
Henry Second.



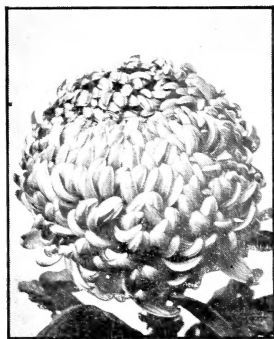
Gen. Hutton.



Marica.



Mrs. Winkley Smith.



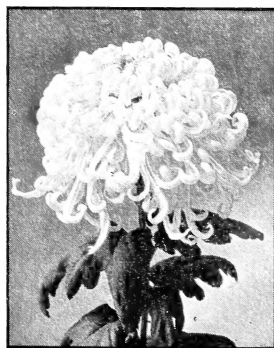
Etienne Bonnefond.



Percy.



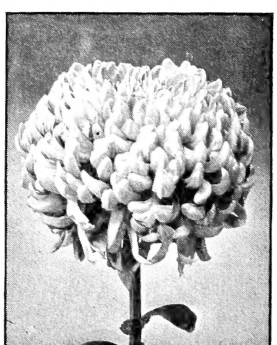
Henry Barnes.



Guy Hamilton.



W. R. Church.



Mme. Henry Douillet.



- F—**Jean Calvat**.—Orange red, of large size. Valuable to every exhibitor.
- F—**Josephine Rousset**.—Bright lilac, with lighter reverse. Very large, and valuable for exhibition.
- A—**Lord Alverstone**.—The darkest crimson in cultivation. Dwarf habit. One of the best. Second crown.
- A—**Leila Filkins**.—An improved Vivian d Morel. Color, soft pale pink. Second crown buds.
- F—**Lieut. Col. Ducroiset**.—A very large incurved yellow. Good for exhibitions. Too long and weak necked for commercial use.
- F—**Lohengrin**.—An immense Japanese Reflexed. Color, orange amber. A novel color and one of the best.
- F—**Mdlle. Martha Morel**.—A loose Japanese. Color light blush. Dwarf habit. Early.
- F—**M. F. Vuillermet**.—Orange yellow. A useful commercial variety.
- F—**Mme. Paul Sahut**.—White, slightly edged pink. In form of flower and habit of growth, similar to Mrs. H. Robinson. Early.
- A—**Mrs. T. Longley**.—Deep maroon, shaded rose. One of the best Australian importations.
- E—**Mary Inglis**.—A very large terra-cotta. A fine exhibition variety.
- F—**M. Paul Labbe**.—Rosy mauve, approaching amaranth. Fine grower; height, 4 ft. Good for early exhibitions. (See cut page 5.)
- A—**Maynell**.—A deep crimson, with bronze reverse. Very large and fine.
- F—**Mme. Jh. Perraud**.—Pale canary. Broad incurving petals. A deep rounded flower.
- F—**Mdlle. E. Chabanne**.—A beautiful rose-mauve, with long petals. Oct. 20th.
- F—**M. Martingnier**.—A beautiful bronzy red. Oct. 20th. Dwarf.
- F—**Mme. Henry Douillet**.—One of the best of Calvat's set for 1903. Bright rose, with silvery reverse. Fine form and great depth. (See cut page 5.)
- A—**Marie Brunning**.—Blush pink. In form, very similar to Mme. Carnot. Second crown.
- A—**Mrs. T. K. Bennett**.—Creamy white, flushed pink. One of the best from Australia.
- A—**Mrs. A. C. Milne Redhead**.—One of the brightest crimsons, with a decided yellow reverse. We know of no variety where these contrasting colors are so pronounced and shown with such good effect.
- E—**Miss Ethel Fitzroy**.—An early apricot orange. Fine form and of large size.
- F—**M. O. de Meulenacre**.—Bronzy buff, showing crimson lining at the tips of the narrow petals. Very distinct and desirable for exhibitions.
- F—**Marq. Visconti Venosta**.—Reddish purple, slightly incurved. One of the largest varieties grown. Second crown. Has been in many of the winning stands in France and England the past season. Second crown.
- E—**Mrs. E. Hummell**.—White, shaded pink, with yellow center. Long, drooping florets. Second crown.
- E—**Master C. Seymour**.—Japanese Incurved. Crimson, with golden reverse. Very large and showy. Must secure early crown to have double flowers.
- E—**Mrs. White Popham**.—Japanese Incurved. White, shaded with carmine. One of the largest incurveds. Second crown.
- A—**Miss R. Hunt**.—A beautiful broad-petaled bronze of the true Incurved type. Second crown.
- A—**Pantia Ralli**.—An incurved bronzy-buff. A magnificent back row flower.
- F—**Pres. Viger**.—Lilac mauve. Very large, and useful for exhibitions. Dwarf.
- A—**Percy**.—Silvery white, shaded rose pink; outer petals reflexing, center incurving. Early crown. (See cut page 5.)
- A—**Rev. W. Wilkes**.—Deep rose, with silvery reverse. Gigantic flower. Has been shown to good advantage abroad this season. Second crown.
- E—**Sir Herbert Kitchener**.—Golden orange, on a fawn ground. A large and graceful flower.
- F—**Souv. du Minister P. Legrand**.—Japanese, with narrow petals. Color, amaranth. Second crown.
- F—**Tancrede Bastet**.—Japanese Reflexed. Color, yellow, slightly shaded amber. Dwarf, sturdy habit. Midseason.
- A—**W. A. Etherington**.—Somewhat resembles Vivian d Morel; very large. Color, silvery mauve.

25 cts. each; \$2.50 per doz.; \$20.00 per 100.

E—**Chas. Penford**.—Reddish crimson, with buff reverse; long florets, giving a very deep flower. Early crown bud.

E—**Goacher's Crimson**.—An English variety, strongly endorsed as a good early crimson.

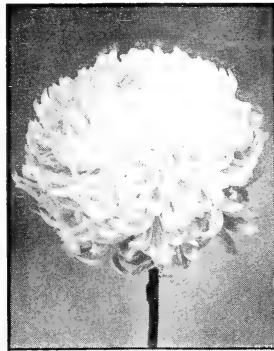
A—**Mrs. Winkley Smith**.—A very striking Japanese; petals rather rigid. Orange yellow, shading to crimson at the base. Very fine for exhibition or commercial use. (See cut page 5.)

E—**Nellie Perkins**.—Rosy-salmon. Very distinct, and of large size. Secure early crown bud





Mrs. Harry Emmerton.



La Fusion.



Mrs. E. Thirkell.



F. S. Vallis.



Mrs. T. W. Pockett.



Mrs. J. C. Neville.



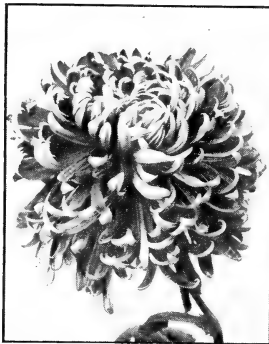
Durban's Pride.



Millicent Richardson.



C. J. Salter.



Mme. Waldeck-Rousseau.



Mrs J. G. Beer.



Mme. Von Andre.



## NOVELTIES OF 1903.

15 cts. each; \$1.50 per doz.; \$10.00 per 100, except where noted.

**Algoma.**—A beautiful shade of light pink, silvery reverse. Jap. Incurved. Fine stem and foliage.

**Amorita.**—A very attractive Japanese Incurved. One of the best 1903 novelties. Bright satin pink. In perfection Oct. 20th.

A—**Australie.**—Rosy-amaranth with silvery reverse. Fine for exhibition.

E—**Bessie Godfrey.**—Deep canary yellow. Similar in form to Mme. Von Andre. 10c ea.; \$5.00 per 100.

F—**Brumaire.**—A large Japanese Incurved. Rosy-lilac. Tall grower. Useful for exhibitions. 10c ea.; \$5.00 per 100.

F—**Calvat's Sun.**—An enormous Japanese Incurved of golden yellow color. 10c ea.; \$6.00 per 100.

A—**Chas. Longley.**—Large flower of great substance. Bright rosy-purple. Incurved. 20c ea.; \$2.00 per doz.; \$15.00 per 100.

A—**C. J. Salter.**—A beautiful yellow dwarf Japanese Incurved, of fine form and enormous proportion. Early crown bud necessary. One of the largest. (See cut page 7.)

A—**Col. Baden-Powell.**—A grand show variety of easy culture. Rosy violet. 10c ea.; \$5.00 per 100.

A—**Col. Rowell.**—Very large flower of a medium shade of yellow. Center petals incurving, outer ones reflexed.

**Columbia.**—Color, very delicate shade of pink. Loosely incurving. Early midseason. 10c ea.; \$8.00 per 100.

**Convention Hall.**—One of the finest whites. Ray florets tubular, center ones broad and incurving. When well done is unsurpassed. (See cut page 9.)

A—**Daisy Moore.**—A beautiful reflexed pink of commercial value. Dwarf. Second crown.

A—**Dazzler.**—One of the brightest crimson. We believe this will meet the approval of the commercial grower. Fine stem and foliage. Early midseason. Second crown bud. 50c ea.; \$5.00 per dozen.

F—**Depute Baragiola.**—Peculiar horizontal and tubular petals. Outer surface yellow, inner red. 10c ea.; \$8.00 per 100.

A—**Durban's Pride.**—A large irregular Japanese. Beautiful shade of light pink. Suitable for exhibition only. 10c ea.; \$6.00 per 100. (See cut page 7.)

E—**Edward Seventh.**—A dull crimson producing massive flowers. Valuable for exhibition only.

**Ethelyn.**—A Japanese Incurved. Color, rosy-pink of the most beautiful shade. Suitable for commercial growers.

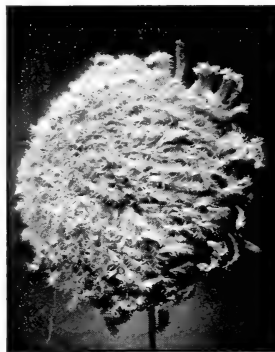
F. J. Taggart.—One of the most wonderful of the hairy or plumed section. Color, light yellow. Flowers very large. A tall grower. 10c each; \$8.00 per 100. (See cut.)

E—**Florence Molyneaux.**—A Japanese Incurved of enormous size. Color, pure white. Early crown bud. If propagated and planted late it makes a good, late white. 20c ea.; \$2.00 per doz.; \$15.00 per 100.

F—**F. S. Vallis.**—A Mme. Carnot seedling possessing the same weak stem. Exceedingly large, bright yellow reflexed blooms. Suitable only for exhibition collections for which it is excellent. (See cut page 7.)



Minnie Bailey.



F. J. Taggart.



Lily Mountford.



A—**G. H. Kerslake, Jr.**—One of the best commercial varieties from Australia. Reflexed, but more regular than Vivand Morel. Pure white. Dwarf. Thanksgiving and later. 25c ea.; \$2.50 per dozen.

**Globosa Alba.**—A commercial white of the most perfect form. Habit, excellent. (See cut.)

E—**Godfrey's Masterpiece.**—Indian red with golden yellow reverse. One of the large exhibition sorts. 10c ea.; \$5.00 per 100.

E—**Godfrey's Pride.**—Carmine-crimson, bronze reverse. Large and handsome flower. 50c ea.; \$5.00 per dozen.

**Golden Chadwick.**—A fine variety for exhibition or commercial purposes. A bright, yellow sport from Wm. H. Chadwick.

A—**Guy Hamilton.**—Pure white Japanese. Long, drooping florets hooking up at the ends. One of the largest. Second crown. 25c ea.; \$2.50 per dozen. (See cut page 5.)

A—**Harry Plumridge.**—Waxy white, Japanese Incurved, with broad petals. 50c ea.; \$5.00 per dozen.

**Henry Sinclair.**—An October flowering variety of special merit. Dwarf. Bright yellow.

A—**Hero of Mafeking.**—Pearly white, narrow petaled variety, suitable for exhibition.

**H. W. Buckbee.**—Similar in form to Nagoya, but brighter yellow and more dwarf in habit. A fine commercial variety. Late midseason. 10c ea.; \$8.00 per 100. (See cut.)

A—**Ida Barwood.**—A beautiful loosely incurved white. When well grown, is unsurpassed. 25c ea.; \$2.50 per doz.

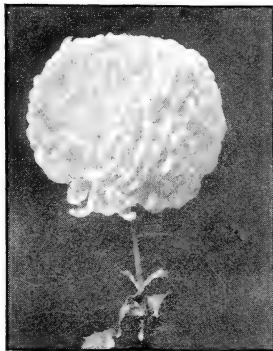
A—**John Pockett.**—The best crimson at Boston. Large and bright with golden reverse. Broad, incurving petals.

E—**Julia Scaramanga.**—A true bronze of the Vivand Morel type. Very large and attractive.

A—**Kimberley.**—A full deep flower. Clear yellow, somewhat resembling Mutual Friend. Second crown. 50c ea.; \$5.00 per dozen.

A—**Lady Hopetoun.**—A beautiful shade of heliotrope pink. Dwarf habit. Good either for commercial or exhibition use. 10c ea.; \$6.00 per 100.

A—**Lady Roberts.**—Deep crimson with bright golden reverse. Rather weak in growth, but a magnificent bloom when well done. 50c ea.; \$5.00 per dozen.



Globosa Alba.



H. W. Buckbee.



Convention Hall.

F—**La Fusion.**—The largest pure white incurved variety we know of. Rather tall for commercial purposes, but grand for exhibitions. 25c ea.; \$2.50 per dozen. (See cut page 7.)

F—**Le Grand Dragon.**—Orange-yellow, lined red. Second crown. 25c ea.; \$2.50 per doz.

A—**Lord Hopetoun.**—One of the best reds. Large and of fine form. 50c ea.; \$5.00 per dozen.

E—**Lord Ludlow.**—Golden amber. Very prominent on the exhibition boards in England. Second crown. 50c ea.; \$5.00 per dozen.

A—**Lord Salisbury.**—Not as strong as some varieties, but when well grown and early buds are secured it is unrivaled by any of the reflexed section. Color, yellow suffused with crimson.

F—**Louis Leroux.**—A clear nankeen slightly shaded pink. Very pretty. Dwarf.

F—**Louis Leveque.**—A very dwarf red, perfecting large blooms from early crown buds.

A—**Loveliness.**—Canary yellow with broad, incurving petals. Dwarf habit, good for exhibition. 25c ea.; \$2.50 per dozen.

A—**Lucy Evans.**—Heliotrope pink. Very desirable. 10c ea.; \$5.00 per 100.

E—**Mabel Manwarring.**—Very deep yellow. Long, drooping florets. Second crown bud.

A—**Mabel Morgan.**—A bright yellow Japanese Reflexed. Dwarf habit.

**Try Convention Hall for a commercial white. It is a leader.**



- E—**Matthew Smith**.—Golden yellow, shaded crimson. Very large. Second crown.
- F—**Mdlle. Marie Liger**.—Color, deep pearl pink. Incurved. Dwarf habit. Fine stem and foliage. 10c ea.; \$5.00 per 100.
- F—**Mdlle. Marg. Douillet**.—One of the best whites, being pure in color and exquisite in form. Good in every way. 10c ea.; \$8.00 per 100.
- A—**Meredith**.—Rosy terra cotta, with buff reverse. Loosely incurving. One of the best. 25c ea.; \$2.50 per dozen.
- A—**Millicent Richardson**.—Purple claret with silvery reverse. Splendid exhibition variety. (See cut page 7.)
- Minnie Bailey**.—A fine commercial pink, similar in color to Mme. Perrin. Fine, sturdy growth with an abundance of foliage. 10c ea.; \$8.00 per 100. (See cut page 8.)
- F—**Mme. Cahuzac**.—An exhibition variety. Beautiful yellow with thread-like petals. Second crown. 50c ea.; \$5.00 per dozen.
- F—**Mme. E. Nicoulaud**.—A closely incurved creamy white. Form very perfect. Terminal bud. 10c ea.; \$5.00 per 100.
- A **Mme. Herewege**.—Pure white. Very acceptable for exhibition purposes. Too tall for commercial use.
- F—**Mme. L. Chevrant**.—Pure rosy pink, slightly shaded salmon. Moderately dwarf. Midseason. 10c ea.; \$8.00 per 100.
- F—**Mme. Paolo Radaelli**.—Creamy white flushed with rose. Large incurved flower with broad, whorling petals.
- F—**Mme. Phil. de Vilmorin**.—Reflexed white of the largest size. Especially adapted for exhibition purposes. 10c ea.; \$8.00 per 100.
- E **Mme. R. Cadbury**.—Immense flowers with broad petals, loosely incurving. Creamy white. 10c ea.; \$8.00 per 100.
- E **Mme. Von Andre**.—A yellow sport from Mutual Friend. Dwarf, and good for exhibition. (See cut page 7.)
- F—**Mme. Waldeck-Rousseau**.—A grand exhibition variety of large size, and artistic form and color. Rosy crimson, lighter reverse. Second crown. (See cut page 7.)
- E—**Mr. Louis Remy**.—A yellow sport from Mrs. C. Harman Payne. Second crown. 25c ea.; \$2.50 per dozen.
- A—**Mrs. A. McKinley**.—Light yellow shading to terra cotta. Very dwarf. Early. 10c ea.; \$5.00 per 100.
- A—**Mrs. C. J. Salter**.—Crimson-scarlet with reflexing petals. Surpassed in color by none. Excellent in every way. Second crown. 50c ea.; \$5.00 per dozen.
- A—**Mrs. E. Thirkell**.—Deep yellow of wonderful size. Petals reflexing giving great depth to the bloom. (See cut page 7.)
- E—**Mrs. G. W. Palmer**.—A bronze sport from Mrs. C. Harman Payne. A massive flower. Second crown. 25c ea.; \$2.50 per dozen.
- Mrs. Harry V. Casey**.—A Japanese Incurved of large size. When well done a magnificent flower. Color, bright pink.
- A—**Mrs. Harry Emmerton**.—A grand variety for exhibition collection owing to its large size. Color, light yellow. (See cut page 7.)
- E—**Mrs. J. C. Neville**.—A beautiful pure white Japanese with wide, drooping florets incurving at the tips. Has promise of a good commercial sort. (See cut page 7.)
- Mrs. J. G. Beer**.—An old variety but very desirable for exhibitions on account of its size. An irregular Japanese with narrow tubular petals. Color, rosy magenta. 25c ea.; \$2.50 per dozen. (See cut page 7.)
- Mrs. J. J. Mitchell**.—A very artistic flower owing to the irregular incurving petals. Color, clear cream. Japanese Incurved. 10c ea.; \$8.00 per 100.
- E—**Mrs. J. I. Thornycroft**.—A rich apricot flushed orange. Long, curling florets. Dwarf. Early crown. 50c ea.; \$5.00 per dozen.
- Mrs. Rufus W. Smith**.—Japanese Incurved of large size. White, suffused pink. Late. 10c ea.; \$8.00 per 100.
- A—**Mrs. T. W. Pockett**.—Deep canary yellow. Long, drooping florets. A large and striking flower for exhibitions. (See cut page 7.)
- F—**O'Tahiti**.—Of easy culture. Red with golden reverse. Best adapted for exhibition use. 10c ea.; \$8.00 per 100.
- A—**Percy Plumridge**.—A beautiful yellow Japanese Incurved. Has every appearance of a fine commercial variety.
- E—**Pres. Bevan**.—A true Incurved yellow with rosy-bronze shadings. One of the largest incurved known. Second crown.
- A—**Pride of Madford**.—One of the early Australian productions and still acceptable for exhibition purposes. Crimson cerise, silvery reverse. Dwarf habit. First crown. 50c ea.; \$5.00 per dozen.

**Remember we allow FIVE PER CENT. discount for CASH.**



**R. E. Richardson.**—Disseminated in 1903 as the best pink yet introduced. Stem and foliage perfect. 10c ea.; \$8.00 per 100.

**A—Queen Alexandra.**—A peculiar shade of golden buff, illuminated with pink. Very good for collections on account of its peculiar color.

**F—Quo Vadis.**—A broad petaled Japanese Incurved. Rosy-crimson with pale gold reverse. 25c ea.; \$2.50 per dozen.

**Sephia.**—A commercial yellow of great promise. Fine incurved form. Easy doer.

**A—Silver Queen.**—A beautiful incurved pink of exceptional merit. Second crown.

**Stella Elkins.**—A Reflexed crimson, flowering the last of October.

**A—T. Humphreys.**—A reflexed bright crimson of the largest size. Second crown. 25c ea.; \$2.50 per dozen.

**Uwanta.**—Bright amaranth of good substance. A Thanksgiving variety.

**E—Vicar of Leatherhead.**—Bright yellow producing a large double flower from early crown buds. Of no value from late bud. 25c ea.; \$2.50 per dozen.

**A—W. R. Church.**—Rosy-crimson with bronze reverse. One of the largest and most striking flowers known. Secure bud last of August. 25c ea.; \$2.50 per doz. (See cut page 5.)

**Yellow Eaton.**—Bright yellow sport from Timothy Eaton. Considered better commercially than its parent. Good for all purposes. 10c ea.; \$5.00 per 100.

## GENERAL COLLECTIONS.

### Early.

5 cts. each; \$3.00 per 100, except where noted.

**Cremo.**—A light yellow sport from Glory of Pacific. No grower of the parent should be without this variety.

**Estelle.**—(See Syn. Polly Rose.)

**Glory of Pacific.**—Fine pink, one of the leaders. Dwarf, sturdy growth.

**Geo. S. Kalb.**—Color, pure white. Larger than Bergman. Very double. Dwarf.

**Ivory.**—The most extensively grown white. A fine globular formed flower.

**John K. Shaw.**—An incurved flower of a beautiful shade of pink. One of the best of its color.

**Lady Harriet.**—Color, deep pink. Japanese Incurved of dwarf growth.

**Little Chris.**—Very useful for pot plants at Christmas, Easter or Decoration Day. May be had in flower every month in the year. Very dwarf. Pure white. Semi-double.

**Midge.**—The best dwarf, early white. Resembles Bergman, but is an improvement in every way. Fine stem and foliage.

**Monrovia.**—Early Japanese variety of large size. Color, bright yellow.

**Omega.**—The largest early yellow in commerce. In form, similar to Morel; 7½ in. in diameter; at its best Oct. 25. 5c ea.; \$4.00 per 100.

**Opah.**—One of the best commercial varieties, a rival to Lady Fitzwigram being much easier to manage. Color, pure white from crown buds, the terminals, being a beautiful shade of light pink. Strong grower and readily makes a flower 6 in. in diameter on a stiff stem with common culture.

**Pink Ivory.**—A well known pink sport from Ivory. (Syn. Agnes L. Dalskov.)

**Polly Rose.**—A very popular pure white sport from Glory of Pacific.

**Rob't. Halliday.**—A large, broad-petaled Japanese flower with perfect stem and foliage. One of the finest second-early yellows.

**Soleil d' Octobre.**—(October Sunshine.) A Japanese yellow of good substance. Heavy short-jointed growth.

**Willowbrook.**—A pure white Japanese variety which is very popular. Fine grower.

### Midseason.

5 cts. each; \$3.00 per 100, except where noted.

**A. J. Balfour.**—A broad-petaled Japanese variety, resembling Perrin in form and color, which is a lovely shade of bright rose. A fine commercial variety owing to its dwarf, short-jointed growth. 10c ea.; \$8.00 per 100.

**Opah and Cremo are two very fine earlies.**



**Alice Byron.**—It has shown exceptional merits as a commercial white, being an easy doer and pure in color. Makes an effective exhibition bloom either in vases or pots. 10c ea.; \$8.00 per 100.

**Arline.**—Pure white; closely incurving. Upright in habit with excellent stem and foliage. Considered by many one of the best commercial whites.

**Belle Poitevine.**—A beautiful pure white Incurved variety. Fine for sprays. No grower should be without this variety. 5c ea.; \$4.00 per 100.

**Bruant.**—A Japanese Incurved variety of large size. One of the best of its color which is a reddish-bronze.

**Brutus.**—A large, handsome flower, very bright red, shaded with orange. Ideal growth. One of the best for bush or specimen plants. 5c ea.; \$4.00 per 100.

**Buff Globe.** A sport from Good Gracious. Buff, shaded orange. 5c ea.; \$4.00 per 100.

**Calvat's '99.**—A very large Japanese, with broad, incurving petals. Color, delicate pearl flushed pink. Stiff stem and fine foliage. A grand exhibition variety of beautiful finish.

**Casco.**—Japanese Incurved. A distinct shade of dark garnet. Very dwarf. 5c ea.; \$4.00 per 100.

**Chas. Davis.**—A light bronze sport from Vivian Morel. 5c ea.; \$4.00 per 100.

**Col. D. Appleton.** The most popular yellow variety yet introduced. Large Japanese Incurved flowers, borne on stiff stems, which are well clothed with foliage.

**Curly Locks.**—A very artistic bloom; often 12 in. in diameter. A loosely incurved Japanese, outer petals tubular. A beautiful shade of pink, changing to white at center. 5c ea.; \$4.00 per 100.

**E. D. Smith.** A very large, broad-petaled Japanese. Cardinal red. 5c ea.; \$4.00 per 100.

**Edgar Sanders.**—It is of large size, artistic in form, and dark bronze in color. Broad, incurving petals. 5c ea.; \$4.00 per 100.

**Eureka.** Porcelain white; size and form similar to Philadelphia. Good habits; height 4 ft.

**Frank Hardy.**—A pure white sport from Good Gracious. Take crown bud only. 5c ea.; \$4.00 per 100.

**Georgiana Pitcher.**—A Japanese Incurved bloom of perfect form. Color, a beautiful shade of bright yellow.

**George Carpenter.**—Color, light rosy-mauve. Long-petaled, high-built Japanese blooms of large size.

**Geo. W. Childs.**—Bright crimson. Give high cultivation until buds are formed and do not feed thereafter. 5c ea.; \$4.00 per 100.

**G. J. Warren.**—(Syn. Yellow Mme. Carnot.) A bright yellow sport from Mme. Carnot. 5c ea.; \$4.00 per 100.

**Golden Shower.**—One of the most distinct and unique Chrysanthemums. Long, drooping, hair-like florets, interlacing like corn silk. Yellow, intermingled with bronze and red petals. Very dwarf. Makes beautiful specimens. 5c ea.; \$4.00 per 100.

**Golden Wedding.**—One of the best standard yellows. 5c ea.; \$4.00 per 100.

**Good Gracious.**—Quilled petals, irregularly incurved. Color, soft pink. 5c ea.; \$4.00 per 100.

**Harry A. Fee.**—Closely reflexed blooms of medium size. A beautiful chestnut red, tipped yellow. Best from terminals. Height 3 ft. 5c ea.; \$4.00 per 100.

**Helen Bloodgood.**—An exquisite shade of clear pink.

**H. J. Jones.**—One of the largest crimsons to date, the average diameter being 8 inches. Reflexed on the style of Vivian Morel and just as double. 10c ea.; \$8.00 per 100.

**Honesty.**—Japanese blooms of immense size. Color, pure white. The outer petals are tubular and reflexed, the center consists of strap petals loosely incurving, making a flower of great depth; 8 in. in diameter. Dwarf, robust habit; early midseason.

**Iora.**—An exceedingly artistic flower of light pink color. Petals tubular their entire length, incurving in a whorl. 5c ea.; \$4.00 per 100.

**Jeannie Falconer.**—(Syn. Peter Kay.) A very large, lemon yellow exhibition flower. 5c ea.; \$4.00 per 100.

**John Shrimpton.**—A well-known crimson; fine for pots. 5c ea.; \$4.00 per 100.

**Kate Broomhead.**—A grand exhibition flower of a pleasing shade of golden amber. A winner in the bronze class. Fine grower.

**Lily Mountford.**—This cannot be too highly recommended, as it has all the characteristics of a first class variety. Color, light rose, the center changing to creamy white at maturity. 15c ea.; \$10.00 per 100. (See cut page 8.)

**Lady Hanham.**—A cerise pink sport from Vivian Morel. Beautiful pink under artificial light, slightly shaded gold. 5c ea.; \$4.00 per 100.

**Major Bonnaffon.**—An Incurved variety of dwarf habit. A beautiful soft, clear yellow.

Those desiring the benefit of our experience in making a selection, can rely on our judgment entirely. Please advise us as to color, type, time of flowering, etc.



**Marian Newell.**—A broad-petaled reflexed variety, double to the center. The flower when fully developed, measures 9 in. in diameter. The color is almost pure pink, without the magenta so often seen in pinks. A fine exhibition variety, although inclined to be late. Crown bud only. 10c ea.; \$6.00 per 100.

**Merza.**—An extra large, pure white Japanese Incurved of dwarf habit. Perfect stem and foliage. As a single stem variety it has no equal. 10c ea.; \$6.00 per 100.

**Miss L. Miranda.**—A large, high built Japanese; very broad, pure white petals. This variety should be more extensively grown as it combines size with ease of culture. Dwarf habit. 5c ea.; \$4.00 per 100.

**M. Chenon de Leche.**—A Japanese flower of large size. Color, rosy buff, shaded yellow. None better for exhibitions. Sturdy growth. 10c ea.; \$5.00 per 100.

**Modesto.**—Rich yellow Japanese Incurved of large size.

**Mrs. J. J. Glessner.**—A distinctive formed light yellow, lower petals shaded apricot.

**Mrs. E. D. Smith.**—An immense deep yellow Japanese Incurved of perfect form. It is brighter in color than Golden Wedding or Appleton.

**Mrs. Greenfield.**—Very bright yellow with broad florets. Very large, being acceptable for either exhibition or commercial use; 3 ft. high. 10c ea.; \$5.00 per 100.

**Mrs. Geo. Mileham.**—Color, silvery mauve with deeper shadings. Long, broad florets, gracefully drooping, with loosely incurved center. 10c ea.; \$8.00 per 100.

**Mrs. H. Weeks.**—A very broad-petaled pure white Japanese Incurved, perfect stem and foliage. 5c ea.; \$4.00 per 100.

**Mrs. W. Mease.**—A sulphur yellow sport from Mme. Carnot. 5c ea.; \$4.00 per 100.

**Mrs. Barkley.**—Color, rosy mauve with silvery reverse. A very large, broad-petaled Japanese. Dwarf; sturdy habit. 5c ea.; \$4.00 per 100.

**Mrs. S. C. Probin.**—Pure pink Japanese Incurved with silvery reverse. Excellent dwarf habit. 5c ea.; \$4.00 per 100.

**Mrs. W. B. Chamberlain.**—An exhibition bloom of large size. Color, a lovely shade of pink. Very heavy stem and foliage. 5c ea.; \$4.00 per 100.

**Mrs. Coombes.**—An enormous reflexed flower with broad petals; in color a beautiful shade of light rose. Superior to Morel in many ways. 5c ea.; \$4.00 per 100.

**Mrs. F. A. Constable.**—A pure white sport from Iora.

**Mrs. H. Robinson.**—A large, pure white Japanese Incurved. Good for all purposes.

**Mrs. Wm. Fraser.**—A large, broad-petaled Japanese Reflexed bloom. In color, bright crimson lake, which makes it a very desirable exhibition variety. Early midseason. Good stem and foliage. 5c ea.; \$4.00 per 100.

**Mrs. O. P. Bassett.**—A light yellow sport from Mrs. H. Robinson.

**Mrs. J. R. Tranter.**—An exhibition variety of exceptional merits. Color, white, penciled rose pink. 10c ea.; \$6.00 per 100.

**Mme. Carnot.**—Very large, pure white Japanese. Has few equals as an exhibition variety. 5c ea.; \$4.00 per 100.

**Mme. Ch. Diederichs.**—Creamy white, with center canary color on opening, but gradually becoming a beautiful shade of cream. Stiff stem, fine foliage and short neck. 10c ea.; \$5.00 per 100.

**Mme. F. Perrin.**—An extra fine globular flower of a pleasing shade of bright pink.

**Mutual Friend.**—A broad, spreading flower of the purest white. As an exhibition bloom it has few equals. 5c ea.; \$4.00 per 100.

**Nellie Pockett.**—Equally valuable as a commercial or exhibition bloom. Large creamy white Japanese with long, drooping florets curling at the tips. Strong, compact growth. 10c ea.; \$5.00 per 100.

**Niveus.**—Grand white of easy culture. Valuable for all purposes. Can be flowered late.

**Nyanza.**—Japanese Incurved. Crimson, with golden reverse. 10c ea.; \$5.00 per 100.

**Oresco.**—A Jones seedling, having same foliage and habit. In color, it is a beautiful apricot, shaded rose, changing to crushed strawberry when fully matured.

**Orizaba.**—A large Japanese Incurved, of a pleasing shade of light pink. None better for a single stem pot plant. 5c ea.; \$4.00 per 100.

**Pennsylvania.**—A bright yellow sport from Philadelphia. 5c ea.; \$4.00 per 100.

**Petaluma.**—A very distinct and attractive flower of large size. Quilled petals thickly set. In color, an even shade of light bronze. 5c ea.; \$4.00 per 100.

**Philadelphia.**—Japanese Incurved. Creamy white, tipped primrose. 5c ea.; \$4.00 per 100.

**Prosperity.**—Incurved. Pure white on crowns and blush on terminals.

**Rustique.**—A loosely incurved flower of the largest size. In color, a distinct shade of golden brown. 5c ea.; \$4.00 per 100.

**Silver Wedding.**—A reflexed flower of good substance. Pure white.

**Silver Cloud.**—Delicate salmon pink. A Japanese exhibition flower of fine form.

Let us submit a list of BEST EXHIBITION SORTS.



**Simplicity.**—A pure white Japanese variety equal to Mme. Carnot in size.

**T. Carrington.**—Enormous Japanese Incurved bloom of fine form and texture. Color, rich carmine-rose, with silvery reverse. 5c ea.; \$4.00 per 100.

**The Queen.**—Japanese Incurved. A very popular white.

**Timothy Eaton.**—The most popular white variety of the Japanese Incurved type. Of easy culture and good habits.

**Villa de Bordeaux.**—Japanese. An immense, showy flower of a pleasing shade of blush pink. Good stem and foliage.

**Viviani Morel.**—Immense bright pink Japanese. 5c ea.; \$4.00 per 100.

**Yanariva.**—A blush pink Japanese on the style of Morel and of the same size. Of very easy culture.

## Late.

5 cts. each; \$3.00 per 100, except where noted.

**Golden Beauty.**—(Syn. Mrs. E. Buettner.)

**Goldmine.**—An immense bloom. Color, rich golden yellow. Best for late shows and Thanksgiving Day sales. 5c ea.; \$4.00 per 100.

**Harry Balsley.**—Unequaled among pinks. Plant late and feed generally. Terminal buds.

**Intensity.**—A large reflexed flower, showing only the bright crimson upper surface of petal. Strong, upright growth. It has no equal as a late commercial red. 5c ea.; \$4.00 per 100.

**Kansas City Star.** Resembles Nagoya in every respect except color, which is a beautiful shade of pink, especially attractive under artificial light. A first class commercial variety. 5c ea.; \$4.00 per 100.

**Lavender Queen.** A pleasing shade of light lavender pink. The largest and finest of its color for late shows and Thanksgiving sales.

**Maud Dean.**—Beautiful pink; still grown by many. 5c ea.; \$4.00 per 100.

**Mrs. E. Buettner.**—(Syn. Golden Beauty.) One of the best late yellows.

**Mrs. F. J. Taggart.** A seedling from Golden Wedding by Goldmine, having the stiff stem and fine foliage of the former and the size and deep yellow color of the latter. Fine for late shows. 5c ea.; \$4.00 per 100.

**Mrs. J. Jones.**—A very popular pure white. Good keeper.

**Mrs. S. T. Murdock.**—Soft pink; excellent stem and foliage. A favorite bush variety.

**Mrs. Geo. F. Baer.**—(Syn. Yellow Mrs. J. Jones.)

**Nagoya.**—Very large Japanese bloom, same color as Modesto. It is of easy culture and ranks among the best Thanksgiving yellows.

**Polar Queen.**—A very large pure white Japanese of good substance. A first class commercial variety. 5c ea.; \$4.00 per 100.

**Superba.** The best and most profitable Christmas flowering variety. Color, bright pink. 5c ea.; \$4.00 per 100.

**White Bonnaffon.**—A valuable Thanksgiving variety. Color, pure ivory white.

**Wm. H. Chadwick.**—A large white Japanese, center loosely incurving. Occasionally striped pink from late bud. Fine for commercial or exhibition purposes. 5c ea.; \$4.00 per 100.

**Xeno.**—An ideal Thanksgiving variety of a beautiful shade of light rose. Terminal bud only. 5c ea.; \$4.00 per 100.

**Yanoma.**—A very late, loosely arranged pure white flower. One of the best.

**Yellow Mrs. J. Jones.**—A bright yellow sport from Mrs. J. Jones.

## Anemone Section.

5 cts. each; \$4.00 per 100.

**Ada Strickland.**—Light chestnut red; full and high center; broad ray petals.

**Descartes.**—Bright crimson red rays and cushion; dwarf habit; rather early.

**Enterprise.**—Ray florets light rose; sulphur yellow center. Fine form.

**Garza.**—Single row of broad ray petals; well formed center. White, tipped yellow. It is especially adapted for bush plants, being the center of attraction when well grown.

**John Bunyan.**—Lemon yellow; long, fluted guard petals; darker center.

**Junon.**—Blush pink, extra large and dense cushion.

**Mrs. Hugh Gardner.**—Deep rose; high disc, tipped gold.

White Bonnaffon and W. H. Chadwick are grand late whites.



**Satisfactio.**—Chrome yellow, suffused with gold and amber. Trumpet-like florets.

**Surprise.**—Forked and hooked guard petals; high center; pink florets. The best.

**Thorpe, Jr.**—Pure golden yellow. Extensively used as an exhibition flower.

**W. W. Astor.**—Long, flat guard petals. Pure white; high golden center.

**Zoraida.**—A very large, artistic flower. Long white ray florets; pure yellow center.

## Hairy Section.

5cts. each; \$4.00 per 100, except where noted.

**F. J. Taggart.**—One of the most striking and novel varieties of this section. Very large, perfectly double flowers, completely covered with long hair-like filaments. Color, pure yellow. Free grower. 10c ea.; \$8.00 per 100. (See cut page 8.)

**L'Enfant des deaux Mondes.**—Pure white sport from Louis Boehmer.

**Leocadie Gentils.**—A bright yellow sport from L'Enfant des deaux Mondes.

**Louis Boehmer.**—Magenta pink. This and its sports are excellent for bush culture.

**Mrs. Higinbotham.**—A large, bright pink flower. Extremely wide petals.

**Pluma.**—One of the most perfect of its type; color, very delicate pink. 10c ea.; \$6.00 per 100.

**Queen of Plumes.**—A beautiful shade of bright pink. Very full and of fine form. 10c ea.; \$6.00 per 100.

**R. M. Grey.**—(Syn. Hairy Wonder.) Terra-cotta. One of the most distinct and best. 10c ea.; \$6.00 per 100.

**White Swan.**—A closely incurved pure white flower, very heavily plumed.

**Yellow Louis Boehmer.**—(See Leocadie Gentils.)



## POMPONS.

All Pompons are suitable for bush plants. They are of the easiest culture, require very little training and yield flowers in abundance. For small specimens the dwarf varieties are most suitable. There is an increasing heavy demand for cut flowers, either in sprays or disbudded. The following list contains the best for all purposes, and no progressive florist should be without at least part of them.

5 cts. each; \$3.00 per 100.

**Acto.**—Incurving, dahlia-like petals. Bright rose with lighter reverse; 2 ½ ft. high.

**Alena.**—A flat reflexed flower; ends of petals notched. Beautiful daybreak pink; 3 ft.

**Angelique.**—Pure white, high built flower; very compact and graceful.

**Delicatissima.**—Lower petals Daybreak Carnation color; center deep wine. Attractive.

**Elko.**—Small, globular, compact blooms; magenta; 2 ft. Fine for bush and culture.

**Garda.**—A small flowering pure white; dwarf. Very desirable for pot plants.

**Jeanevieve.**—Blush pink; large flower. Extra fine variety.

**Julia.**—Color, deep crushed strawberry red; fringed edges. Distinct and striking.

**Julia Lagravere.**—Deep red. Best of its color.

**Klondike.**—Compact bloom of medium size; brilliant yellow. Very useful.

**Lero.**—Small flowering; very free. Deep lilac, shading to magenta; 3 ft.

**Lula.**—Pure snow white bloom of medium size. Of easy culture and very free. Late.

**Livan.**—Perfect, solid blooms; white, edged pink. Sprays or disbudded; 4 ft.

**Magnificus.**—Pure white flowers of large size and extra good form. Very beautiful.



- Mrs. Bateman.**—Orange brown; large. One of the best of its color.  
**Nita.**—Beautiful rose pink; extra fine, full double flower of the large flowering type.  
**Nydia.**—Pure white, high rounded flower; fine form; large flowering. Late October; 3½ ft.  
**Norma.**—Pompon Anemone. Ray petals deep bronze. Clear yellow center.  
**Orea.**—Deep rose with lighter shadings. Perfect globular flowers. Very beautiful.  
**Quinola.**—Clear orange yellow of excellent form and good size. One of the best.  
**Reine des Anémones.**—Pompon Anemone. Pure white rays and disc; very fine.  
**Rose Marguerite.**—Pompon Anemone. Deep rose. Excellent for cutting. Very strong grower.  
**Savannah.**—Bright golden yellow. Dwarf and bushy. Has no equal as a bush plant.  
**Snowdrop.**—Pure white; small flowers; very profuse bloomer.  
**Utah.**—Light magenta, edged and tipped white; fine globular form; very attractive; 3 ft.  
**Vera.**—White, slightly flushed pink; large flowering. Dahlia-like petals. Height 2½ ft.  
**Viola.**—Deep violet. A very showy and distinct flower.  
**Zenobia.**—Bright clear yellow of a brilliant shade. Handsome flower. Makes fine sprays.

## Early Hardy Pompon Section.

5 cts. each; \$3.00 per 100.

- Anastasio.**—Bright lavender pink. Small flowering; fine.  
**Blushing Bride.**—Rosy lilac. Free grower. One of the best pinks.  
**Bronze Bride.**—Rosy-bronze sport from Blushing Bride.  
**Frederick Marronet.**—Deep bronze, striped red. Free flowering.  
**Flora.**—Golden yellow. Very perfect flowers. The best yellow.  
**Illustration.**—White, shading to pink.  
**La Vierge.**—A mass of large white flowers.  
**Little Bob.**—Small red flowers. Very free and pretty. The earliest.  
**Little Dot.**—Mahogany. A perfect bush and a mass of tiny flowers. Extra.  
**Mdlle. E. Dordan.**—Soft lilac pink; very neat, full, globular bloom; dwarf.  
**Mignon.**—Golden yellow. A little beauty.  
**Mrs. Cullingford.**—Large white. Strong grower.  
**Mrs. E. Stacey.**—Deep apricot sport from Mr. Selley.  
**Mr. Selley.**—Blush; a perfect mass of bloom.  
**Piercy's Seedling.**—Orange bronze. Dwarf sturdy habit.  
**Strathmeath.**—Large rosy pink. Very early.  
**White Flora.**—White sport from Flora.

## Single Section.

5 cts. each; \$4.00 per 100.

**Mizpah.**—Daisy-like flowers; color, bright rose; height, 12 to 16 inches. As a decorative variety, it has no equal. Owing to its dwarf habit and freedom of bloom, it is exceedingly desirable as a border or bush plant.

The following varieties are seedlings from Mizpah, having the same general character and form of flower, but of different color:

- Argenta.**—Pure white.  
**Rosina.**—Light rose pink.  
**Zeroff.**—Bronzy yellow when developing, changing to pure yellow at maturity.  
**Golden Chain.**—One of the most novel and distinct of all Chrysanthemums. As a bush plant it has no equal. A well nipped plant has thousands of tiny, single, golden yellow flowers, which cover the branches from end to end. It is of the easiest culture and continues blooming until last of March.

When you are ready to plant, let us make our best terms. Will have the popular varieties in quantity, during May, June and July.

Our stock of Chrysanthemums includes many varieties not listed. Write, if in need of such.



## COLLECTIONS.

Special offer to those desiring a large collection of the Choicest Varieties at greatly reduced rates:

### Chrysanthemums.

#### No. 1.

5 Our Novelties 1904; 20 Foreign Novelties 1904; 30 Introductions 1903; 30 Best of General Collection; 5 Hairy; 5 Pompon; 5 Anemones. 100 plants.....\$10 00

#### No. 2.

15 Foreign Novelties 1904; 15 Introductions 1903; 20 Best of General Collection. 50 plants.....\$ 5 00

#### No. 3.

8 Foreign Novelties 1904; 8 Introductions 1903; 9 Best of General Collection. 25 plants.....\$ 3 00

THE 3 COLLECTIONS, 175 plants, all different.....\$15 00

#### No. 4.

50 Introductions 1903; 50 Best of General Collection, or one-half of these numbers, two plants of a kind.....\$ 5 00

#### No. 5.

30 Introductions 1903; 20 Best of General Collection.....\$ 3 00

#### No. 6.

20 Select Exhibition Varieties from Novelties of 1903 and 1904.....\$ 2 50

#### No. 7.

25 Best Exhibition Varieties from General Collection.....\$ 1 00

#### No. 8.

12 Best Exhibition Varieties from General Collection.....50

#### No. 9.

12 Best Pompons, Assorted Colors.....50

### Miscellaneous.

#### No. 10.

12 Geraniums; Best Varieties; Assorted Colors.....50

#### No. 11.

12 Carnations; Best Varieties; Assorted Colors.....50

#### No. 12.

10 Cannas; Best Bedding Varieties.....50

#### No. 13.

12 Hardy Herbaceous Plants; 12 Varieties.....50

### Notice.

The selection of varieties for above collections in all cases must be left to us. The prices given are NET CASH with order. No discount. Always order by number.

Above collections are mailed POST-PAID to any address.



We are confident these collections will please the most fastidious, not only in the selection, but in quality of stock. In considering these, do not overlook the fact that the novelties included are not merely so-called novelties, but those approved by the best growers in this country and abroad.

Give us a trial order. You will not regret it. We know we can please you.

We are always pleased to assist the inexperienced in making a selection for any purpose desired. Our long experience enables us to often suggest a better selection to our customers.

Those asking this information will please state number of plants and in how many varieties, for what purpose, whether exhibition, commercial or house decoration.

We solicit correspondence upon any subject pertaining to Chrysanthemums—date of flowering, height of plants, best bud, origin, etc. We have a complete record of most varieties now in commerce, which is at your service.

## CARNATION NOVELTIES FOR 1904.

25 cts. ea.; \$2.50 per doz.; \$12.00 per 100.

Prices quoted are for strong, well rooted cuttings. Not less than six at dozen, and fifty at 100 rate.

**Flamingo.**—Without doubt the finest scarlet yet introduced. Flowers are of the largest size, with grand stems. An early and continuous bloomer. The growth is ideal, producing first-class flowers in quantity from November on. It will rank in quality with Mrs. Lawson, Enchantress, Prosperity, etc. It has been awarded many certificates and medals.

**Indianapolis.**—The result of a cross between Armazindy and Mrs. F Jooste, which in itself is sufficient guarantee of its floriferousness. The color is a very bright shade of clear pink without a trace of either blue or salmon, and holds its brightness until the last. Indianapolis, put along side of Mrs. Lawson or Ethel Crocker, will make them look dull, and alongside of Mrs. Jooste the latter looks washy. Very large, high-built blooms of perfect form and calyx. The stem is long and strong, holding the large blooms up gracefully. The habit of the plant is ideal, having no surplus grass. It is very early in coming into bloom, and flowers continually. Not subject to disease.

**Lady Bountiful.**—A pure glistening white, 3 to 3½ in. in diameter, and of perfect form. Stiff, wiry stems 24 in. and over in length. Of the very best substance, a strong feature being its excellent shipping and keeping qualities. Strong, healthy, upright grower and an early, free and continuous bloomer. Received highest awards in many places.

**Nelson Fisher.**—Color, an intense cerise bordering on scarlet. As compared with Lawson, its pollen parent, it is much deeper and more solid in color. It may not produce as many flowers as Lawson, but will figure out fully as well at the end of the season, as it gives a stem 12 to 15 inches in the fall, increasing to 24 and 30 inches toward Spring. The calyx is almost perfect and rarely bursts. Flowers average from 3 to 3½ inches, guard petals broad and well arranged. Center of blooms built high, but not too full. The stem is stiff but graceful. The blooms when faded are of a very pleasing shade. Strong, vigorous constitution. A much easier grower than Lawson, and a strong rival.

**White Lawson.**—A pure white sport from the popular variety Mrs. Thos. W. Lawson. Identical in every respect except color. To most florists it will prove more valuable than the original, owing to its color.

Those desiring larger quantities will be quoted lowest prices on application.

**The foregoing Carnation Novelties are the BEST OF THE YEAR.**



## General Collection.

5 cts. each; 40 cts. per doz.; \$2.00 per 100; \$15.00 per 1000, except where noted.

Six at dozen; 50 at 100; 250 at 1000 rate.

**America.**—Pure soft scarlet of an even shade. Vigorous, compact grower, free from disease. The best scarlet in many localities.

**Dorothy Whitney.**—Deep yellow ground, slightly striped with pink. A free, continuous bloomer of strong constitution. The best commercial yellow. 10c ea.; 75c per doz.; \$6.00 per 100.

**Enchantress.**—Just what the florists are looking for, a light pink Lawson. It is larger in size and longer stemmed. A beautiful shade of light pink, deepening toward the center. Immense attractive flowers, of fine form and exceptional keeping qualities. The growth is ideal; very healthy, vigorous constitution. One of the best of recent introductions. 10c ea.; 75c per doz.; \$6.00 per 100; \$50.00 per 1000.

**Estelle.**—Large, well shaped blooms, in color, the most brilliant scarlet. A clean, healthy grower. One of the best commercial varieties of its color. 5c ea.; 40c per doz.; \$3.00 per 100; \$25.00 per 1000.

**Ethel Crocker.**—Bright rose pink. Very free. As a summer flowering variety it has no equal.

**Flora Hill.**—A large, pure white and a general favorite.

**Gaiety.**—Variegated scarlet and white. Early, free and continuous bloomer. The most profitable and satisfactory of its color. 5c ea.; 40c per doz.; \$2.50 per 100; \$20.00 per 1000.

**G. H. Crane.**—The favorite scarlet carnation and grown by many.

**Golden Beauty.**—Clear lemon yellow, slightly tipped with pink at the edge of petals. A most profitable yellow carnation. 10c ea.; 75c per doz.; \$6.00 per 100.

**Gov. Roosevelt.**—Rich, deep crimson. Large flowers on stiff stems. The favorite of its color. 5c ea.; 40c per doz.; \$2.50 per 100; \$20.00 per 1000.

**Gov. Lowndes.**—A pure white of good size, averaging from 3 to 3½ in. in diameter. Long, stiff stems carrying the flowers erect at all times. Of vigorous habit and rapid growth. An early, free and continuous bloomer. An improved Norway, which it resembles. 10c ea.; 75c per doz.; \$6.00 per 100; \$50.00 per 1000.

**Harlowarden.**—The largest of its color, which is bright crimson. Extremely long stems, stiff enough to carry the blooms perfectly erect. In habit it is perfection. A wonderfully free bloomer, excelling Gov. Roosevelt in that respect. 10c ea.; 75c per doz.; \$6.00 per 100; \$50.00 per 1000.

**Lorna.**—A decided improvement over White Cloud. Exceptional healthy growth and productiveness.

**Her Majesty.**—Pure glistening white and wonderfully productive. This is one of its chief points of merit. Very large blooms on extra long, stiff stems. Truly a florists' variety as it is never without flowers from early fall until summer. 10c ea.; 75c per doz.; \$5.00 per 100; \$45.00 per 1000.

**Morning Glory.**—Clear Daybreak pink. Flowers freely throughout the season, without any tendency to crop.

**Mrs. F. Jooste.**—A beautiful shade of clear rose pink. Very productive and early.

**Mrs. Potter Palmer.**—An ideal shade of scarlet of large size. An early, free and continuous bloomer.

**Mrs. Thos. W. Lawson.**—Clear cerise; strong, vigorous growth. A grand Carnation. 5c ea.; 40c per doz.; \$2.50 per 100; \$20.00 per 1000.

**Mrs. Theodore Roosevelt.**—Brilliant cerise pink, with a scarlet tinge at the center. It is often taken for a scarlet under artificial light. Large, symmetrical flowers of great substance. Healthy, vigorous constitution. It will produce one-third more bloom than Lawson, with stems 6 in. longer. 10c ea.; 75c per doz.; \$5.00 per 100; \$45.00 per 1000.

**Norway.**—Pure white flowers of large size. A very healthy, vigorous grower, and does not crop. A commercial white.

**Prosperity.**—Color, white ground, overlaid and mottled with pink. The largest Carnation to date, but considering its enormous size it is an early bloomer. 5c ea.; 40c per doz.; \$2.50 per 100; \$20.00 per 1000.

**Queen Louise.**—Pure white. Its freedom of bloom and ease of culture recommend it as a commercial variety.

**White Cloud.**—Pure white; very free bloomer; strong healthy grower. A standard commercial white.

**During the months of August, September and October we will have a large stock of field-grown Carnations.**



## CANNAS.

### Our Canna Novelties for 1904.

**Alcona.**—This is another valuable novelty as a crimson bedder. It eclipses THE EXPRESS in size of truss and flower. Very strong, robust growth, attaining a height of  $3\frac{1}{2}$  ft. Color, bright crimson of an even shade. Exceedingly free flowering producing large flowers of great substance. We predict a future for this variety.



Alcona.



Oscoda.

**Oscoda.**—In growth, height and free flowering habit identical with THE EXPRESS, although under ordinary culture it is more dwarf. In color, it resembles Queen Charlotte, being bright red with a rich yellow border, which intermingles with the red toward the base. We recommend this variety as a first-class bedder of the gilt-edge type.

30 cts. each; \$3.00 per dozen. Ready now.

### General Collection.

5 cts. each; 30 cts. per doz; \$2.00 per 100, except where noted.

Prices quoted are for strong, dormant, two-eye pieces. Not less than 6 at dozen and 25 at 100 rate. If desired by mail, add 10 cts. per doz.; 75 cts. per 100, to prices quoted.

**Alphonse Bouvier.**—Bright crimson flowers in large, full spikes, height 5 ft. One of the best crimson bedders.



**Beaute Poitevine.**—Rich, bright crimson flowers, on erect spikes,  $3\frac{1}{2}$  ft. high. Very free bloomer. A valuable bedder. 5c ea.; 40c per doz; \$2.50 per 100.

**Black Beauty.**—The darkest and most handsome colored foliage of any Canna. Unequaled for center of groups; 5 to 7 feet high. 15c ea.; \$1.50 per dozen.

**Burbank.**—A beautiful clear yellow Orchid-flowering Canna of the largest size.

**Cherokee.**—Broad petals, soft and fine as velvet; rich dark maroon. Large, erect trusses, borne well above the foliage; 3 ft. high. 5c ea.; 40c per doz.

**Chas. Henderson.**—Large, handsome spikes of dark, rich crimson flowers. A standard sort and favorite in its color; height  $3\frac{1}{2}$  ft.

**Chas. Molin.**—Extra large flowers, composed of pear-shaped petals; flesh color with darker center and margined light yellow. Very striking.

**Chicago.**—Large trusses of bright scarlet flowers. One of the best of its color.

**Crimson Bedder.**—Compact growth; height, 3 ft. Large trusses of well opened florets; color, bright crimson. Very early and free bloomer.

**Countess de Breteuil.**—Bright pink, darker than Rosemawr. Very strong grower; heavy foliage; height 3 ft. One of our best pink bedders.

**Cuba.**—(Augusta.) Very large florets; intense scarlet widely bordered with bright, clear yellow. Height, 3 ft. One of the largest gilt-edge varieties. 5c ea.; 40c per dozen.

**Defender.**—Clear yellow, striped with bright scarlet. An early and profuse bloomer, with fine large heads of broad-petaled flowers.

**Egandale.**—Deep bronze foliage. Bright crimson; 3 to 4 feet high. Unsurpassed for bedding, owing to its rapid growth and branching habit. 5c ea.; 50c per doz; \$3.50 per 100.

**Elizabeth Hoss.**—Another year's trial has convinced us that this variety has no equal as a spotted canna. Enormous trusses of blooms, spotted on the style of Florence Vaughan, but richer in color. They rival those of the orchid-flowering type in size, but unlike these, it is exceedingly free flowering and does not sunburn. Price for dormant two-eye pieces, 15c ea.; \$1.25 per doz.; \$8.00 per 100.

**Florence Vaughan.**—Rich golden yellow, thickly spotted with red. One of the finest variegated varieties.

**Frau Bremermann.**—Growth, form and color, very similar to Sam Trelease, but stronger. Rich scarlet, banded yellow. Free flowering.

**Golden Bedder.**—Bright golden yellow with a faint trace of red at base of petals. Very free and early; height,  $2\frac{1}{2}$  ft. A grand bedder.

**Herman Fisher.**—Exceedingly dark heavy foliage. Medium sized flowers, color, true burnt orange; strong grower. Height,  $3\frac{1}{2}$  ft. Very attractive.

**Hofgartendirektor Walther.**—A very promising dark foliated variety. Large trusses of dark scarlet flowers, set well above the foliage. Height, 3 ft. Stools freely.

**Hofmarschall von St. Paul.**—Enormous four-petaled flowers; color, bright scarlet. Large, green foliage on heavy foot-stalks; 4 feet. The largest flower among Crozy Type of Cannas.

**Italia.**—Immense flowers of true Orchid form; center, brilliant red, petals widely bordered with clear yellow. Striking and handsome.

**J. D. Cabos.**—One of the best dark foliated varieties, has dark greenish-maroon foliage, with a bronze metallic lustre. Flower, bright orange or apricot;  $4\frac{1}{2}$  ft. 5c ea.; 40c per doz.; \$2.50 per 100.

**J. T. Lovett.**—Very large, leathery leaves; height 5 ft. Large, long florets, set in a loose open cluster; color, rich crimson-lake. Very free. Fine for massing. 5c ea.; 50c per dozen.

**J. Colette Rochaine.**—Immense, well branched trusses of large, deep orange-scarlet flowers. Height,  $4\frac{1}{2}$  ft. Extra fine for bedding owing to its free flowering habit.



Elizabeth Hoss.



**Jas. H. Veitch.** Medium to large four-petaled flowers, loosely arranged, forming a truss of immense size; height,  $3\frac{1}{2}$  ft. Color, clear deep crimson; rich purple foliage.

**Leonard Vaughan.** Fine dwarf bronze variety of splendid habit. Large trusses of bright orange flowers. One of the finest dark leaved varieties.

**Leopard.**—Extremely stalky grower; height, 4 ft. Large, compact trusses of bright canary flowers blotched and spotted rich crimson. Free and distinct.

**Maple Avenue.**—Growth of medium height producing numerous long, compact spikes of orange-vermilion flowers. Valuable for grouping.

**Mdlle. Berat.**—Fine, bright pink flowers in large, well filled heads; long, gracefully drooping petals. Very free flowering; height, 4 ft.

**Mme. Alfred Blanc.**—Very heavy flower stalks; height, 3 ft. Large trusses of medium sized flowers; color, deep salmon with yellow shadings. Very good.

**Mme. Crozy.**—Scarlet, bordered with golden yellow. Height,  $2\frac{1}{2}$  ft. Fine for bedding. One of the most popular varieties.

**Mme. Louis Druz.**—Broad, rounded petals, forming a flower similar to Sam Trelease. Fine, compact heads; color, bright scarlet; height 3 ft. Very free.

**M. Ph. Rivoire.** In growth and general habit identical with Sam Trelease. Bright scarlet, with light yellow, crimson spotted center. Very large; height, 3 ft.

**Mrs. Jas. Wigan.**—Large, purple leaves and veins; height, 4 ft. Strong, branching spikes of medium sized clear orange flowers. The best of its color.

**Mrs. Rob't McKeand.**—A strong, free flowering variety; height, 2 ft. Large flowers in heavy compact trusses. Color, yellow with large spots and blotches of light scarlet in center of each petal. A standard variety.

**Mottled Queen.**—Large vermilion blotches on a pale yellow ground, the markings being so profuse as to frequently become confluent. A fine bedder.

**Olympia.**—A very free bloomer bearing large trusses of violet-purple flowers which show a blue tinge with age. Entirely distinct.

**Oscar Dannecker.**—Red foliage, veined and edged purple. Very similar to J. D. Cabos. Extra large, rich yellow flowers with orange center. Height,  $3\frac{1}{2}$  ft.

**Pennsylvania.**—In growth and general habits it resembles Mrs. Kate Gray. Bright scarlet flowers which do not sunburn. Height, 5 ft. Unsurpassed as a bedder. 5c ea.; 50c per doz: \$3.50 per 100.

**Philadelphia.** Very intense scarlet-crimson. Dwarf and vigorous, with flowers from 5 to 6 inches across. It is an early and continuous bloomer. A leader in its color.

**Pillar of Fire.**—The giant of its class. Grows from 6 to 7 feet high. Flowers bright crimson scarlet, borne on erect spikes. Continuous bloomer; invaluable for center of beds.

**Pierson's Premier.**—Rich crimson-scarlet, mottled and edged with yellow. Handsome trusses of large, bold flowers. A fine bedding variety.

**Pres. Cleveland.**—Fine, large flowers, in heavy erect trusses. Bright orange-scarlet; height, 3 ft. A popular bedder.

**Pres. Meyer.**—Large four-petaled flowers in upright branching trusses. Color, bright scarlet. Purple leaves and veins; height,  $3\frac{1}{2}$  ft. One of the best dark leaved scarlet Cannas.

**Pres. McKinley.**—Color, fiery crimson-scarlet. An early, constant and profuse bloomer. Dwarf habit, stools freely, making a valuable bedder; height,  $2\frac{1}{2}$  ft.

**Queen Charlotte.**—Rich crimson, with a broad margin of yellow. Although old, it is still considered one of the best of its color.

**Robusta.**—Large, bright bronze foliage, unequalled for tropical effect. With good cultivation will grow fully 8 feet high.

**Rosemawr.**—Bright rosy pink, mottled with dark rose. Extra large flowers, having broad, rounded petals. Very showy and handsome. 5c ea.; 40c per doz.: \$2.50 per 100.

**Sam Trelease.**—This is a free gilt-edge Canna. Large flat flowers: rounded petals. Color, bright scarlet, with narrow band of yellow. Height, 3 ft.

**Souv. de Mme. Crozy.**—Bright scarlet, bordered with rich golden yellow. Height, 3 ft. One of the showiest of the gilt-edge type.

**Souv. de Pres. Carnot.**—A bright crimson dark foliaged variety of strong growth. Height, 3 ft. Free flowering.

**Souv. de Mme. Nardy.**—A fine, healthy grower  $4\frac{1}{2}$  ft. high. Same color as Florence Vaughan, but larger flowered. One of the best of this class.

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**THOSE DESIRING CHRYSANTHEMUMS, CARNATIONS, CANNAS, GERANIUMS, VIOLETS, ETC., IN LARGER QUANTITIES THAN OFFERED, WILL BE GIVEN SPECIAL QUOTATIONS ON APPLICATION.**



**The Express.**—Foremost among the introductions for several years is The Express, which is highly recommended by all who have grown it. In color it is bright scarlet crimson. Large, broad-petaled flowers in immense clusters; a mass of bloom the entire season. Its height seldom exceeds 3 ft. The best dwarf, crimson bedder. **Price, 15c ea.; \$1.50<sup>u</sup> per doz.; \$10.00<sup>u</sup> per 100, for strong, single-eye pieces.**



**The Express.**

**Note what our customers have to say about it:**

I wish to say am very much pleased with canna, "The Express." It has done well with us, has excellent color, graceful foliage, and makes altogether an excellent dwarf bedding canna.

THEODORE WIRTH, Supt. of Public Parks, Hartford, Conn.

Canna "The Express" is certainly one of the very best that I have. You have not exalted its merits one iota more than it should be.

JOHN G. BARKER, Supt. of Parks, South Bend, Ind.

I showed your canna "The Express" before the Florists Club the other evening. It was very much admired and voiced the best red canna to date. The flower is of large size, the plant dwarf, and for freedom of bloom it is far ahead of anything we have, and we have tried most of them. Please book my order for 100 more.

DAVID FRASER, Gardener to H. C. FRICK, Esq., Pittsburg, Pa.



**Tricadora.**—Dwarf, robust growth, with immense broad leaves. Medium sized trusses of large brick red flowers; height, 3 ft. One of the best for foliage effect.

**Mixed Cannas.**—We have a lot of mixed named varieties, including the colors, scarlet, crimson, red and yellow variegated, spotted and pink. A bed of these is very attractive and preferred by many. 25c per doz.; \$1.00 per 100; \$8.00 per 1000.

## GERANIUMS.

### Tom Thumb Section.

5c ea.; \$3.00 per 100.

**America.**—A Mars seedling, having the same dwarf habit and freedom of bloom, but much stronger in growth. Blush white, changing to pure rose pink with age. An ideal pot plant.

**Dr. E. A. Hering.**—Single. Brilliant scarlet, overlaid with crimson. Dwarf compact growth. As a free continuous bloomer it has no equal.

**Eben E. Rexford.**—A counterpart of the above in every way except color, which is brilliant pink with white eye. Both are very useful and attractive bedders.

**Little Pink.**—The finest double pink of the Mars family. Does not exceed 8 in. in height, making an ideal pot variety. Strong, compact growth. Exceedingly free flowering.

**Mars.**—Brilliant salmon pink at center, shading to white at margin. A very dwarf, free bloomer, the plants being entirely covered with medium sized trusses of single blooms.

**Merle Blanc.**—A very dwarf, pure white double variety. An excellent bedder, the plants being a mass of white the entire season. A valuable addition.

### General Collection.

5c ea.; \$2.50 per 100; except where noted. Not less than 5 at 100 rate.

**A. H. Trego.**—(New.) A new bedding variety that eclipses anything of its color, which is brilliant scarlet. Dwarf, robust grower. Large trusses of semi-double flowers averaging 2 in. in diameter. Without doubt the largest Geranium in commerce. 10c ea.; \$5.00 per 100.

**Capt. Flayelle.**—Same habit as Marquis de Castellane. Color, shade lighter than S. A. Nutt, just as free flowering, but makes larger trusses. As a bedder it has few equals, withstanding changes of the weather admirably. 10c ea.; \$5.00 per 100.

**Dryden.**—Single bedder. Lower petals scarlet, upper petals scarlet bordered white. Dwarf, compact growth and very free. One of the best singles. 5c ea.; \$4.00 per 100.

**Double Dryden.**—(New.) In color, identical with Dryden, but stronger in growth. Large, double flowers. A valuable bedder. 15c ea.; \$10.00 per 100.

**Duc de Montemart.**—Velvety carmine. Dwarf, and exceedingly free flowering. Very large, double florets. This is one of the most attractive bedders we have.

**Emanuel Arene.**—Very large double florets. Pure white with broad bands of rosy scarlet, making a flower of rare beauty. Extremely vigorous grower.

**Hubert Charron.**—Semi-double blooms, clear white center with a broad band of reddish-

carmine around each petal. A good grower, exceedingly free, and as a bedder it has no equal.

**Jean Viaud.**—Semi-double Bruant. Color, a beautiful shade of bright rose which does not fade in the hottest weather. Extra strong grower. The best pink bedder.

**John Doyle.**—A very free, semi-double, bright scarlet. Dwarf, robust grower. As a pot plant it ranks as one of the best.

**La Favorite.**—Double white. A favorite bedding and market variety.



A. H. Trego.

**A. H. Trego Geranium is the giant of its class.**



**Lady Curzon.**—(New.) Single. Large flowers of perfect form, delicate blush pink of a most pleasing shade. Dwarf habit and very free flowering. 10c ea.; \$5.00 per 100.

**Le Soleil.**—One of the best double scarlet Geraniums yet introduced. A most profuse bloomer, color, brilliant scarlet. Healthy, robust grower. 5c ea.; \$3.00 per 100.

**M. A. Ricard.**—Clear orange red; Bruant type. Free flowering. Dwarf, sturdy habit. As a bedder it is unsurpassed. 5c ea.; \$3.00 per 100.

**Marie Fournier.**—Large, semi-double blooms; deep, brilliant rose pink, with distinct white eye. Very vigorous, dwarf habit. Immense trusses; fine bedder.

**Marquis de Castellane.**—Large long stemmed trusses of well shaped flowers. Color varies from brilliant cerise to cherry red. Strong, vigorous habit. One of the most beautiful of the Bruant type. Changeable weather does not affect it. 10c ea.; \$5.00 per 100.

**Marvel.**—Double crimson bedder. Grown by many in place of S. A. Nutt.

**Mme. Barney.**—A splendid pure deep pink. Truss, habit and profuseness of bloom, are all that can be desired. Wet weather does not affect it. A magnificent variety. 5c ea.; \$3.00 per 100.

**Mme. Charlotte.**—Distinct pure salmon, occasionally veined with white. Semi-double Bruant. A decided improvement on Beaute Poitevine, both in color and growth. 5c ea.; \$3.00 per 100.

**Mme. Jaulin.**—Bruant type. Delicate pink, bordered with pure white. A very popular bedder.

**Mme. Landry.**—Semi double Bruant. Fine dwarf habit and exceedingly profuse bloomer. Deep apricot salmon. An excellent bedder and will rank favorably with Jean Viaud.

**Mme. Buchner.**—Double white. More vigorous constitution than La Favorite.

**Mrs. E. G. Hill.**—Single. Soft light salmon, changing to rosy-salmon. Perfect habits. 5c ea.; \$3.00 per 100.

**Pasteur.**—A very bright, semi-double scarlet of large size. An extraordinary good bedder.

**Precurseur.**—A large, pure white single Bruant, occasionally tinted flesh in the old flower. A fine grower and very free. Valuable for bedding.

**Robt. Charlie.**—Semi double Bruant. Beautiful rosy-mauve, several shades darker than Eben E. Rexford. Large flowers of perfect form. Blooms continually. Style of growth and flower like Jean Viaud.

**Sam Sloan.**—Light crimson, single bedder. Large trusses abundantly produced. 5c ea.; \$3.00 per 100.

**S. A. Nutt.**—The best and most popular double crimson to date.

**Theodore Theulier.**—Single. Brilliant scarlet. Very free flowering. 5c ea.; \$3.00 per 100.

**Ville de Poitiers.**—Semi-double Bruant of exceptional merits. Growth, dwarf and strong. Bright scarlet flowers in large trusses on long stems.

## Decorative Varieties.

**Mme. Salleroi.**—Variegated green and white. The most popular border plant. 5c ea.; \$2.50 per 100.

**Happy Thought.**—Tri-colored foliage. Single, crimson flowers. 5c ea.; 50c per doz.

## Double Ivy Leaved Section.

The following varieties have been selected from a large number, and are considered the best both from color and cultural standpoint:

5c ea.; 50c per doz.; except where noted.

**Achievement.**—A grand novelty. Bright rose with white eye. A cross between Ivy and Zonal class, having the hardy constitution of the former and bloom and foliage of the latter. 10c ea.; 75c per dozen.

**Flourens.**—Bright rose, with satin lustre. Similar to Chas. Turner in size and markings, but of lighter color.

**Jeanne d' Arc.**—The best white. Center flushed pink in early development.

**Le Printemps.**—Light rose pink; very double. Should be more widely grown.

**La Rosiere.**—Delicate rose pink with no trace of magenta. Very pretty.

**Mrs. Jas. Day.**—Clear brilliant scarlet. Flowers resemble Crimson Rambler Rose in form and fullness. Robust, sturdy growth and very free flowering. 10c ea.; 75c per dozen.

**Mrs. Hawley.**—A deep colored Chas. Turner with more vigorous habits. Large flowers in fine trusses. 10c ea.; 75c per dozen.

**P. Crozy.**—Semi-double scarlet blossoms, resembling those of the Zonal type, of which it is a hybrid. A beautiful variety. 10c ea.; 75c per dozen.

**Souv. de Chas. Turner.**—Deep, bright pink. The most popular variety of this section.



## Two Grand Novelties for 1904

Introduced by us. Ready for distribution March 1st.



**Carax Vilmorini.**

### Carax Vilmorini.

One of the most beautiful of all decorative grasses. Exceedingly long slender leaves, drooping gracefully like *Isolepis Gracilis*, but attain the length of five feet. Color of the foliage is glossy, gray-green. It is an easy grower and stands house culture admirably. For planting in vases or window boxes it has few equals.

30 cts. each; \$3.00 per doz.

### Helianthus Sparsifolia.

Among our many hardy garden plants, none are more useful and attractive than *Helianthus*. We have been fortunate in producing this grand hybrid for florists use, being especially adapted for cutting with long stems. The plant is exceedingly strong and robust, attaining the



**Helianthus Sparsifolia.**

height of 6 ft. under ordinary culture. A lucid idea of its growth and beauty is best conveyed by stating our illustration was made from a plant 5 ft. in height, with flowers 5 in. in diameter. Lateral stems  $2\frac{1}{2}$  ft. in length can be cut with most of the flowers. These are rich, deep yellow in color, with a dark center. Although large, they are exceedingly artistic and graceful, resembling a magnified *Coreopsis Lanceolata*. For grouping and specimen plants it is very attractive. In flower during July and August. 25 cts. each; \$2.50 per doz.



## PELARGONIUMS.

10c ea.; 75c per dozen.

**Anita.**—A most charming flower of extraordinary size, combining with it great freedom of bloom. Of a lovely shade of brilliant pink; upper petals feathered dark, velvety crimson.

**Capt. Raikes.**—Flowers very large and full. Color, dark fiery crimson; crisp petals of great substance. A free easy grower.

**Duke of Albany.**—Deep crimson maroon, margined with rosy lake; light center. A grand dark variety of large size.

**Evening Star.**—Deep crimson scarlet, spotted and blotched. Pure white throat. Exceedingly free flowering and of easy culture.

**Marie Mallet.**—Silvery white, carmine spots on lower petals, red and maroon on upper. Very dwarf habit; quite distinct.

**Mme. Thibaut.**—The Queen of Pelargoniums. Light rose blotches on white ground. Double. One of the best for florists use.

**Mrs. Layel.**—(The Pansy Geranium.) None of the Pelargoniums are so well adapted to house culture as the Pansy Geranium. It commences to flower early in spring and continues in bloom nearly all summer. Upper petals bright maroon edged white, lower ones white, shaded rose toward center.

**Mrs. O. W. Childs.**—A distinct variety of remarkable freedom of bloom; dwarf, compact growth. Fluted flowers of a most exquisite shade of rose pink.

**Robert Green.**—Extra strong, robust growth. Medium sized flowers. Color, clear rose pink, lower petals having a dark maroon blotch. Of very easy culture.

**Sandiford's Nonsuch.**—Bright rosy crimson, edged bluish white; upper petals blotched dark maroon. One of the best market and decorative varieties for florists use.

**Sandiford's Surprise.**—Large, black blotches on upper petals edged fiery red, surrounded with a broad band of white. Lower petals white, spotted bright red. Distinct.

**Sandiford's Wonder.**—Splendid semi-double, pure white flowers, some showing a rich maroon spot in upper petals; heavily fringed.

**Victor.**—Color, bright cherry pink, white at base of petals; upper petals blotched deep crimson maroon. One of the best and a favorite with all.

## VIOLETS.

Price for strong, established plants, 5c ea.; \$2.50 per 100, except where noted.

### Double.

**Hardy English.**—Suitable for out-door culture in the northern states, being very hardy. Color, dark purple and exceedingly fragrant. 5c ea.; \$4.00 per 100.

**Lady Hume Campbell.**—Lighter in color than Marie Louise; free grower and very productive. Does best when grown a few degrees warmer than other Violets.

**Marie Louise.**—Large, deep blue flowers. The most extensively grown double violet.

**Swanley White.**—Very healthy grower. The best double white.

### Single.

**Princess of Wales.**—Color, true violet blue; very productive. The most popular among the single violets, and one of the best for winter forcing.

**Queen Charlotte.**—(New.) This interesting novelty flowers freely the entire year, but especially from September to June. The medium sized flowers are of deep violet-blue. This variety will prove valuable to amateurs. It is quite hardy, does not fade and is exceedingly fragrant. 10c ea.; \$6.00 per 100.

**White Czar.**—Strong grower; very free bloomer. Best single white.

Not less than 5 plants of one variety at 100 rates, and where dozen rates are given, 6 at dozen and 25 at 100 rates, except where otherwise noted.



## HARDY PERENNIALS.

**Anemone Japonica.**—ALBA.—Large, single, pure white flowers.

—ELEGANTISSIMA.—Two rows of beautiful satin-rose petals. Exceedingly robust; 5 ft.

—LADY ARDILAUN.—A pure white variety with broad, over-lapping petals. Fine.

—MONTE ROSE.—A beautiful shade of rose, reverse lilac. Large 4 inch flowers.

—QUEEN CHARLOTTE.—Semi-double flowers; color, a beautiful shade of light pink. Very popular.

—ROSEA SUPERBA.—Light rose, of fine form and substance. Improvement on Elegans.

Price for above, one year old, pot grown, 10c ea.; 75c per doz.; \$4.00 per 100.

**Aquilegia.**—(Columbine.) Long spurred, mixed colors. 5c ea.; 50c per doz.; \$3.00 per 100. Short spurred, mixed colors. 5c ea.; 50c per doz.; \$3.00 per 100.

**Aster.**—MADONNA.—Long pyramidal spikes, covered with large pure white flowers. One of the handsomest in cultivation. September; 3 ft. 10c ea.; 75c per dozen.

—PURITY.—Pure white. Very free flowering; 3 to 4 ft. 5c ea.; 50c per dozen.

—ROBERT PARKER.—Very large lilac-blue flowers; tall grower. Extremely showy. 5c ea.; 50c per dozen.

—TRINERVUS.—A magnificent perfectly hardy variety. Large, deep blue flowers. 5c ea.; 50c per dozen.

—F. W. BURBRIDGE.—Rosy-lavender flowers of large size. Fine long sprays. 5c ea.; 50c per dozen.

—VIMINEUS.—Small white flowers in long sprays. Most useful for cutting. 5c ea.; 50c per dozen.

**Boltonia.**—LATISQUAMA.—Large, single aster-like flowers, entirely covering the plant during summer and autumn. Pink, slightly tinged lavender. 5c ea.; 50c per dozen.

**Caryopteris.**—MANTICANTHUS.—(Blue Spirea.) A handsome half-hardy perennial, producing flowers in great profusion. Rich lavender or sky-blue; midsummer until frost. 10c ea.; 75c per dozen.

**Campanula.**—PYRAMIDALIS.—Pure white bell-shaped flowers. The best. 10c ea.; 75c per dozen.

**Chrysanthemum.**—MAXIMUM TRIUMPH.—Large daisy-like flowers, 3 inches and over in diameter. Pure white, with golden yellow center. July until late October. Valuable as a cut flower. 5c ea.; 50c per dozen.

**Coreopsis.**—LANCEOLATA GRANDIFLORA.—Bright yellow daisy-like flowers produced in abundance from early June until late fall. Exceedingly useful. 5c ea.; 50c per doz.; \$3.00 per 100.

**Delphinium.**—QUEEN OF BLUES.—Large spikes of deep blue flowers. A grand variety. 5c ea.; 50c per dozen.

**Digitalis.**—GLOXINIOIDES.—(Foxglove.) One of the most satisfactory of all summer flowering perennials. We offer the finest mixed strain of the spotted-throat class. From 2¼ in. pots, 5c ea.; 50c per doz.; \$3.00 per 100. One year old, from 3 in. pots, 10c ea.; 75c per doz.; \$5.00 per 100.

**Gaillardia.**—GRANDIFLORA.—Free flowering perennial with flowers 3 in. in diameter. Color, a gorgeous combination of brown, yellow and red. Best English strain. Strong divisions, 10c ea.; 75c per doz.; \$5.00 per 100.

**Helianthus.**—MULTIFLORUS GRANDI-PLENUS.—(Soleil d'Or.) Large double deep yellow flowers, with broad dahlia-like petals. Strong grower. For general effect and usefulness the above has no equal. The best hardy double Sunflower. 5c ea.; 50c per dozen.

—MULTIFLORUS MAXIMUS.—A gigantic single variety growing from 5 to 6 feet high. Immense golden yellow flowers, from July to September. Very fine. 5c ea.; 50c per dozen.

—RIGIDUS.—One of the most desirable of the single Sunflowers, both for cutting and decorative effect. Height, 3 ft. Golden yellow flowers with dark center. 5c ea.; 50c per dozen.

—MISS MELLISH.—Grows about 6 ft. high with an abundance of large, single golden yellow flowers. Very showy. 5c ea.; 50c per dozen.

**Helenium.**—AUTUMNALE SUPERBUM.—Grows from 6 to 7 feet high with broad heads of deep golden yellow flowers during late September. 5c ea.; 50c per dozen.

**Honeysuckle.**—GOLDEN LEAVED JAPANESE.—A handsome and very desirable variety, with the foliage beautifully variegated with yellow. One of the most attractive of all hardy climbers. One year old, pot grown, 5c ea.; 50c per doz.; \$3.00 per 100.

—HALLEANA.—A strong, vigorous, almost evergreen sort. Blooms from June until November, color, white, canary and bright yellow. Very fragrant. One of the finest Honeysuckles grown. One year old, pot grown, 5c ea.; 50c per doz.; \$3.00 per 100.

**Monarda.**—FISTULOSA ALBA.—A rapid growing plant, producing pure white flowers at each tip. 5c ea.; 50c per doz.; \$3.00 per 100.

Read carefully the Terms of Sale on inside of front cover.



**Oriental Poppy.**—A well known perennial with flowers 4 to 6 in. across, a bright deep scarlet with dark purple spots at the base of each petal. One of the most brilliant flowered out door plants. From 3 in. pots, 10c ea.; 75c per doz.; \$5.00 per 100.

**Perennial Pea.**—A valuable climber and almost a continuous bloomer. Separate colors in white, rose and scarlet. 15c ea.; \$1.25 per doz.; \$8.00 per 100.

**Phalaris.**—ARUNDINACEA VARIEGATA.—(Variegated Ribbon Grass.) An excellent border grass for large beds of cannas or other tall growing plants. Bright variegations of white and green, retained throughout the season and does not flower. 5c ea.; \$3.00 per 100.

**Phlox.**—None of our perennials will give such a wealth of flowers and variety of color as the Phloxes, either in groups or hardy border. They are always in bloom, adapting themselves to any position. We have selected the following list from a large number now in commerce and consider them the best of their color. Price, 10c ea.; 75c per doz.; \$5.00 per 100, except where noted.



Phlox.

**Albatre.**—Pure white, large flowers;  $1\frac{1}{2}$  to 2 feet.

**Atala.**—Clear dark pink, light center;  $1\frac{1}{2}$  to 2 feet. 15c ea.; \$1.50 per dozen.

**Amphitryon.**—Lilac suffused with white, large flowers;  $2\frac{1}{2}$  to 3 feet.

**Astier Rehu.**—Bright, deep purple, half of each petal lighter shade;  $2\frac{1}{2}$  to 3 ft.

**Chas. Darwin.**—Bright salmon pink, crimson center, very large pyramidal spike;  $2\frac{1}{2}$  to 3 feet. 15c ea.; \$1.50 per dozen.

**Coquelicot.**—Fine, pure scarlet, with deep carmine eye;  $2\frac{1}{2}$  to 3 feet.

**Crepuscule.**—Very large flower, lilac, shaded lighter toward margin, very large crimson center;  $2\frac{1}{2}$  to 3 feet. 15c ea.; \$1.50 per dozen.

**Eclairer.**—Purplish-crimson, with white halo. Large flowers;  $1\frac{1}{2}$  to 2 feet.

**Esperance.**—Large flower, magenta-lilac shaded to white at center, one of the best;  $1\frac{1}{2}$  to 2 feet.

**Evenement.**—Bright soft pink tinted salmon, blue-purple eye;  $1\frac{1}{2}$  to 2 feet.

**Fiancee.**—Pure white, very large;  $2\frac{1}{2}$  to 3 feet.

**Iris.**—Deep purple-magenta, dark crimson center; very large spike;  $1\frac{1}{2}$  to 2 feet.

**Jas. Bennett.**—Light pink, tinted salmon, large crimson center;  $1\frac{1}{2}$  to 2 feet.

**Jas. Galloway.**—Bright crimson, maroon center;  $1\frac{1}{2}$  to 2 feet.

**Lumineux.**—Pure light red, shaded lighter toward center; bright crimson eye, very large flower;  $2\frac{1}{2}$  to 3 feet.

**Mrs. Dwyer.**—Pure white, very large,

distinct crimson center. Tall large spike;  $2\frac{1}{2}$  to 3 feet.

**Modesty.**—Large, lilac pink. Very early;  $1\frac{1}{2}$  to 2 feet.

**Progress.**—White suffused lilac; early flowering;  $1\frac{1}{2}$  to 2 feet.

**Pink Beauty.**—Pale pink, enormous spike;  $2\frac{1}{2}$  to 3 feet. 15c ea.; \$1.50 per dozen.

**Peach Blow.**—Delicate pink, with white markings;  $1\frac{1}{2}$  to 2 feet.

**The Pearl.**—A good free white. Large truss;  $1\frac{1}{2}$  to 2 feet.

**Wm. Muhle.**—Pure pink, crimson center;  $2\frac{1}{2}$  to 3 feet.

To meet the demand of those who desire good Phlox at low prices we have selected the following four varieties. They are not inferior, but equal to higher priced sorts. Price, 5c ea.; 50c per doz.; \$3.00 per 100.

**The Queen.**—Pure white, large flower and spike; 2 to  $2\frac{1}{2}$  feet.

**Attraction.**—Snow white, with rosy crimson eye. Very fine; 2 to  $2\frac{1}{2}$  feet.

**Aquilon.**—Carmine rose shaded salmon; crimson center;  $2\frac{1}{2}$  to 3 feet.

**Our collection of Phlox contains all the best colors.**



- Lecard.**—Lavender, flaked with white; 2½ to 3 feet.
- Physostegia.**—VIRGINICA ALBA.—Long spikes of pure white tubular flowers. One of the most beautiful of the mid-summer perennials. 5c ea.; 50c per doz.; \$3.00 per 100.
- Pyrethrum.**—HYBRIDUM.—No class of plants will give better satisfaction both as to variety of color and freedom of bloom. White to deep purple in mixture. 5c ea.; 50c per doz.; \$3.00 per 100. Strong clumps, 10c ea.; 75c per doz.; \$6.00 per 100.
- Rudbeckia.**—GOLDEN GLOW.—A very showy, hardy perennial, growing from 6 to 7 feet high and producing an abundance of bright yellow dahlia like flowers. 5c ea.; 40c per doz.; \$2.50 per 100. Strong divisions, 10c ea.; 75c per doz.; \$5.00 per 100.
- NEWMANII.—Dark, orange yellow flowers, with deep purple cone, making it invaluable for cutting. 5c ea.; 50c per doz.; \$3.00 per 100. Strong divisions, 10c ea.; 75c per doz.; \$6.00 per 100.
- TRILOBA.—Large, well branched plant, 3 to 4 feet high, entirely covered with small yellow flowers with brown disc. August and September. One of the most attractive varieties of this family. 10c ea.; 75c per doz.; \$5.00 per 100.
- Sedum.**—SPECTABILIS.—A very pretty erect growing specie, attaining a height of 18 inches. Immense showy heads of rose-colored flowers. 10c ea.; 75c per dozen.
- Shasta Daisy.**—Enormous, snowy white flowers, 4 in. in diameter, and composed of three or more rows of petals. It is perfectly hardy, blooming more abundantly and better flowers each season. Unexcelled as a cut flower. 10c ea.; 75c per doz.; \$5.00 per 100.
- Sweet William.**—One of the old-fashioned favorites. Best English strain, all colors. 5c ea.; 50c per doz.; \$3.00 per 100. Strong from 3 in. pots, 10c ea.; 75c per doz.; \$5.00 per 100.
- Tritoma Pfitzerii.**—The flower spikes are freely produced and often 4 feet high, with heads of blooms 12 inches long. Rich orange scarlet, shading to salmon rose on edge. The favorite variety of this class. 10c ea.; \$1.00 per doz.; \$6.00 per 100.
- Valeriana.**—OFFICINALIS.—(Garden Heliotrope.) An old-fashioned garden plant, with large dense clusters of purplish-white flowers on stems 2 to 3 feet long, the flowers have a strong heliotrope fragrance. Early summer. 5c ea.; 40c per doz.; \$2.50 per 100. Strong divisions, \$5.00 per 100.

## MISCELLANEOUS.

- Adiantum.**—CAPILLUS VENERIS.—One of the best for fern dishes and other decorative work, being of easy culture and hardy constitution. It will thrive under most any treatment and temperature. 5c ea.; \$3.00 per 100.
- CAPILLUS VENERIS IMBRICATA.—More dwarf than the above and has larger individual leaflets. Has the appearance of a dwarf Farley-ense. 10c ea.; \$5.00 per 100.



Adiantum Capillus Veneris Imbricata.



Asparagus Plumosus Nanus.

- Asparagus.**—CORMORENSIS.—Very useful for cutting in long sprays. In growth similar to Tenuissimus, but stronger. From 3 in. pots, 15c ea.; \$10.00 per 100.

**GIVE COMPLETE SHIPPING DIRECTIONS WITH EACH ORDER.**



—**PLUMOSUS NANUS.**—(Lace Fern.) A very graceful climber with fine lace-like foliage. Very useful for home decoration as well as florists' use. From 2½ in. pots, 10c ea.; \$5.00 per 100.

—**SPRENGERII.**—(Emerald Feather.) A vigorous growing variety, making numerous long, drooping branches. Very useful for hanging baskets. 5c ea.; \$3.00 per 100.

—**TENUISSIMUS.**—Fine, feathery foliage, similar to Plumosus. Useful as a window plant, being of easy culture and quite hardy. 5c ea.; \$3.00 per 100.

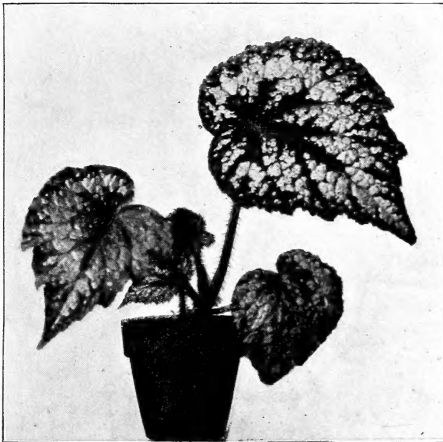
**Begonia.**—**INCARNATA GRANDIFLORA.**—This is one of the best varieties among Begonias, being of the easiest culture and produces its light pink flowers in the greatest profusion. As a Christmas plant it has few equals, being at its best the latter part of December. 5c ea.; \$4.00 per 100.

—**MANICATA AUREA.**—Heavy, waxy leaves, blotched and marbled rich golden cream. Clear pink etchings; light pink flowers on long stems. Very decorative. 10c ea.; \$6.00 per 100.

—**REX.**—One of the most beautiful foliage plants for house and conservatory. Our collection includes the best standard varieties. 10c ea.; \$5.00 per 100.

**Carax.**—**JAPONICA VAR.** A variegated grass, very desirable for borders, rockeries and basket work. It is quite hardy and not affected by drought; 10 inches high. 5c ea.; \$3.00 per 100.

**Cyperus.**—**ALTERNIFOLIUS.**—(Umbrella Plant) 5c ea.; \$3.00 per 100.



**Begonia Rex.**



**Nephrolepis Piersonii.**

**Ferns.**—**NEPHROLEPIS BOSTONIENSIS.**—One of the best and most popular ferns in existence. Long, arching fronds two to three feet in length. Of very easy culture. 5c ea.; \$3.00 per 100.

—**CORDATA COMPACTA.**—A very fine fern for house culture, being a free, healthy grower. Growth, very compact, dwarf, and of a beautiful deep green. 5c ea.; \$3.00 per 100.

—**EXELTATA.**—Similar to Bostoniensis, but more upright in growth. A graceful, strong growing variety, thriving under all conditions. From 3 in. pots, 10c ea.; \$5.00 per 100.

—**EXELTATA PLUMOSA.**—A crested variety of great merit. The fronds are crested their entire length with the exception of the end, which branches into three or more sections, giving a decided plumed appearance. 15c ea.; \$10.00 per 100.

—**PIERSONII.**—This wonderful fern has come to stay, as no florist after a trial will be without it. A miniature frond is produced in place of the plain pinnae of the Boston Fern, which when fully developed is often 6 inches in length. The leaf when well grown is 3 feet long and one foot wide at the base. The plant is exceedingly graceful, owing to its heavy, drooping fronds. As a sport from Bostoniensis, it possesses the same free growing, sturdy character. As a florists' decorative green it excels anything we know of, combining size and fullness with grace and beauty. Equally suitable for house culture or conservatory decorations. 20c ea.; \$15.00 per 100.

**Nephrolepis Piersonii Beats them all. A trial will convince.**



**Feverfew.**—(MATRICARIA.) An indispensable plant to the florist, being very useful for cutting and floral work. It also blooms well in the garden. 5c ea.; \$2.50 per 100.

**Gladiolus.**—Finest mixed, all colors. Good, large bulbs. 25c per doz.; \$1.50 per 100. If by mail; 10c per doz. extra.

**Lemon Verbena.**—The leaves have a delightful lemon fragrance. Fine for boquet work. 5c ea.; \$3.00 per 100.

**Poinsettia.**—PULCHERRIMA.—Large, bright scarlet bracts. A very popular Christmas plant. Young plants ready the last of June. 10c ea.; \$6.00 per 100.



Chinese Primrose.

**Primroses.**—From June on we shall have a large lot of *Primula Chinienses*, *Obconica* and *Forbesii*. The best strains obtainable in this country and abroad. Our Primulas have always given the best of satisfaction.

**Snapdragon.**—(Giant.) **QUEEN VICTORIA.**—An improvement on Mount of Snow being much stronger in growth and having larger trusses and flowers. The trusses are often 8 inches long, and the individual florets 1½ in. in diameter. Can be cut with stems 3 feet long. A grand variety. 10c ea.; \$5.00 per 100.

**Salvia Splendens.**—AUDUBUN.—(New.) One of the prettiest among all variegated bedding plants. Growth dwarf, not exceeding 18 inches. Ground of leaf green, spotted and variegated with yellow which often nearly covers the entire leaf. Flowers deep rich scarlet. Very striking and showy. 10c ea.; \$1.00 per dozen.

—**GIGANTEA.**—This is a grand variety. It is much stronger than the type, attaining a height of 3½ feet and producing brilliant trusses of extraordinary size. 5c ea.; \$2.50 per 100.

—**GLORY OF STUTTGART.**—Strong, branching habit; 2 ft high. Produces immense trusses of bright scarlet flowers in profusion throughout the season. 5c ea.; \$2.50 per 100.

—**MINIATURE PRECOX.**—(New.) The first really dwarf and compact growing *S. Splendens*. Dwarf, well-shaped bushes, producing an abundance of pure scarlet flowers on large spikes. Especially adapted for growing in pots. 10c ea.; 75c per dozen.

—**MRS. STEVENS.**—Robust, dwarf, well-branched growth. Deep green foliage and stems. Dark purple flower of large size. A very pretty bedder. 5c ea.; \$2.50 per 100.

—**PATENS.**—A beautiful half-hardy variety. Very large bright gentian blue flowers on long spikes. The most popular blue-flowered *Salvia* and an ornament to every garden. 10c ea.; \$6.00 per 100.

—**RUDOLPH PFITZER.**—(New.) Another excellent dwarf variety. The long flower spikes are nicely set above the foliage and well filled with bright scarlet flowers. A very early and continuous bloomer. One of the best bedders owing to its even, uniform growth. 10c ea.; 75c per dozen.

—**TRIUMPH.**—A very dwarf, free-flowering variety, commencing to flower soon after planting and continues a mass of scarlet bloom until frost. One of the best. 5c ea.; \$2.50 per 100.

**Salvia.**—**BETHELLE.**—(Scarce.) Distinct from *Splendens* section. Tall, bushy, well foliaged plants. The flower spikes are enclosed in a rose colored calyx, which unfolds and flowers similar to *S. Splendens*. Color, deep rose. 5c ea.; 50c per dozen.

**Sansevieria.**—**ZEALANICA.**—A very attractive house plant. Long, leathery leaves nicely variegated. Of easy culture. From 2½ in. pots, 10c ea.; \$5.00 per 100.

**Smilax.**—Strong plants from 2¼ in. pots, 5c ea.; \$2.50 per 100.

**Sweet Alyssum.**—(Double.) Far superior to the single variety. 5c ea.; \$2.50 per 100.

**Vinca.**—**MAJOR ELEGANTISSIMA.**—Half-hardy trailer. Large, glossy green leaves, broadly margined and blotched creamy white. One of the very best trailing plants for vases and other filling where vines may be used. 5c ea.; \$3.00 per 100.

We are in receipt of many communications complimenting the quality of stock, mode of packing, and liberal count, from numerous patrons of last season.

Should you have friends who require plants, we will gladly forward them our catalogue on receipt of their address.



# SMITH'S CHRYSANTHEMUM MANUAL

A COMPLETE TREATISE ON THE VARIOUS SUBJECTS PERTAINING  
TO THE CULTIVATION OF THIS MOST POPULAR FLOWER,

BY

ELMER D. SMITH

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FOR THE PAST TWENTY YEARS.



THIS BOOKLET TREATS THE SUBJECT IN A CONCISE YET LUCID  
MANNER, COVERING THE WHOLE WORK FROM THE  
CARE OF STOCK PLANTS TO THE STAGING  
OF BLOOMS. FULLY ILLUSTRATED.

*Sold at the Moderate Price of 25 Cents, POST PAID.*

*READY IN MARCH.*

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## ORCHIDS.

We have a large stock of *Cattleya Labiata*, *Cattleya Trianae*, *Cypripedium Insigne*, *Ceolome Cristata* and several other florist's varieties, which we are offering at greatly reduced prices. If interested, write for prices and further particulars.

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Can also furnish Rose Stakes, straightened and cut to any length.





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✕ **Carnations** ✕

✕ **Cannas and** ✕

✕ **Geraniums** ✕